

# REPORT

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ON BANK'S OPERATIONS FOR THE FIRST QUARTER OF 2013

BELGRADE, APRIL 2013



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# 1. OVERVIEW OF KEY PERFORMANCE INDICATORS IN THE PERIOD FROM 31.12.2011. DO 31.03.2013. GODINE

## 1.1. Bank's Performance Indicators

OPIS	31.03.13.	28.02.13.	31.01.13.	2012.	2011.
<b>BALANCE SHEET ASSETS</b>	337.079.259	326.051.398	323.624.765	324.187.773	275.488.718
<b>LOANS AND DEPOSITS TO CUSTOMERS</b>	175.478.254	173.128.269	179.704.609	177.106.865	155.719.207
Share of NPL (as %)	13,0%	13,3%	14,1%	13,1%	10,7%
Retail loans and deposits	57.109.424	55.584.222	55.293.880	55.917.000	48.555.491
Corporate loans and deposits	118.368.829	117.544.047	124.410.729	121.189.865	107.163.716
<b>REPO securities</b>	18.000.000	5.000.000	5.000.000	4.000.000	11.500.000
<b>TOTAL REQUIRED RESERVE</b>	60.168.087	58.720.048	58.421.337	58.747.047	52.753.142
<b>TOTAL LIABILITIES</b>	275.364.546	265.145.063	263.029.361	264.321.213	231.213.152
<b>DEPOSITS FROM CUSTOMERS</b>	238.200.206	235.747.667	235.464.485	235.520.744	206.123.280
Retail deposits	164.492.641	162.763.255	161.380.672	164.532.865	143.061.647
Corporate deposits	73.707.565	72.984.412	74.083.814	70.987.879	63.061.633
<b>NUMBER OF EMPLOYEES</b>	3.009	2.997	2.991	2.989	3.022
Assets per employee in 000 RSD	112.024	108.793	108.200	108.460	91.161
Assets per employee in 000 EUR	1.001	976	970	954	871
<b>OPERATING PROFIT</b>	1.476.135	1.033.196	729.490	4.572.662	3.952.066
<b>INTEREST GAINS</b>	3.041.302	1.968.677	983.038	10.910.316	9.853.368
<b>FEE AND COMMISSION GAINS</b>	1.034.159	651.562	337.736	4.554.466	4.423.399
<b>OPERATING EXPENSES</b>	2.423.648	1.593.690	787.949	9.812.888	8.995.578
<b>PROFITABILITY INDICATORS:</b>					
ROA – profit / average BS assets	1,80%	1,91%	2,70%	1,51%	1,53%
ROE – profit/ average total capital	9,67%	10,20%	14,53%	9,44%	9,21%
ROE – profit / average share capital	14,75%	15,48%	21,87%	15,05%	13,89%
CIR = OPEX / net interest and fees	59,50%	60,82%	59,66%	63,45%	63,00%
<b>CAPITAL ADEQUACY</b>	21,69%	-	-	21,88%	17,25%
<b>FX RISK RATIO</b>	7,52%	-	-	0,82%	1,68%
<b>LIQUIDITY INDICATOR</b>	2,65%	-	-	2,18%	2,91%
<b>OPERATING CASH FLOW (IN 000 RSD)</b>	2.449.602	1.680.153	883.604	4.973.331	6.136.179

## 2. MACROECONOMIC OPERATING CONDITIONS IN THE PERIOD FROM 31.12.2012. TO 31.03.2013

Year-on-year inflation rate (rise in consumer prices) recorded a decrease in the first three months of 2013. However, despite this decreasing trend, the year-on-year inflation in March (11.2%) considerably exceeded the upper limit of allowed departure from the value set in the NBS Memorandum on establishing a targeted inflation rate ( 5.5%).

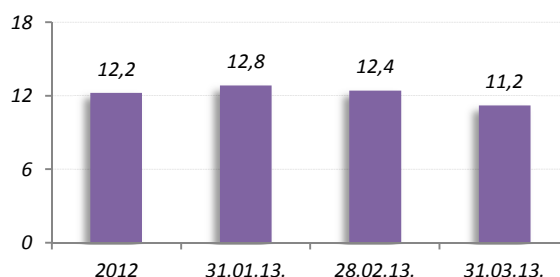
In the first three quarters this year, RSD depreciation, which started at the end of the previous year, was halted. RSD exchange rate stabilised at the value of approx. 111 dinars for one euro. During the first three quarters this year the dinar exchange rate increased as compared to the value from the end of the previous year by 1.6%.

For the purpose of mitigating the inflationary pressure, which was particularly strong in the second and third quarter, the NBS raised its key-policy rate from 10.25% to 11.75% in the period from July 2012 to March 2013. Apart from mitigating the inflationary expectations this new rate should also contribute to macroeconomic stability. NBS key-policy rate remained 11.75% in March this year. Due to decreased inflationary pressure and stabilisation of prices, we can expect the NBS to ease up on its restrictive monetary policy in the upcoming period.

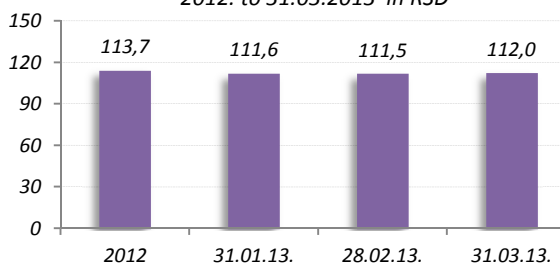
The growth that the banking sector in the Republic of Serbia recorded in 2012 (8.7%) is considerably lower than the four-year average from the previous years (13.2%) .

In 2012 there was a slight increase in the Bank's share in the total balance-sheet assets of the banking sector. The Bank's share in the assets of the banking sector increased by 1.7 percentage points during the observed period.

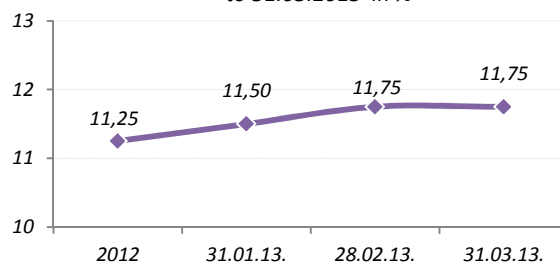
Year-on-year inflation rate in the period from 2012. to 31.03.2013 in %



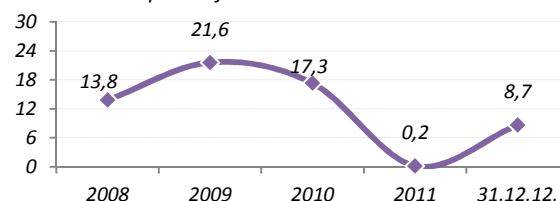
RSD/EUR exchange rate in the period from 2012. to 31.03.2013 in RSD



NBS key policy rate in the period from 2012. to 31.03.2013 in %



Growth balance sheet of the banking sector in the period from 2008. to 31.12.2012 in %



The banks market share in the assets of the banking sector from 2008. to 31.12.2012 in %



### 3. BANK'S KEY PERFORMANCE INDICATORS IN THE PERIOD FROM 31.12.2011. TO 31.03.2013

ITEM	31.03.13.	28.02.13.	31.01.13.	2012.	2011.
<b>BALANCE SHEET ASSETS</b>	337.079.259	326.051.398	323.624.765	324.187.773	275.488.718
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NPL share (as %)	13,0%	13,3%	14,1%	13,1%	10,7%
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<b>REPO securities</b>	18.000.000	5.000.000	5.000.000	4.000.000	11.500.000
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Assets per employee in 000 RSD	112.024	108.793	108.200	108.460	91.161
Assets per employee in 000 EUR	1.001	976	970	954	871

As of 31.03.2013 the Bank's balance-sheet assets stood at 337,079.3 million dinars and had been increased by 12,891.5 million dinars or 4.0%, compared to the end of the previous year.

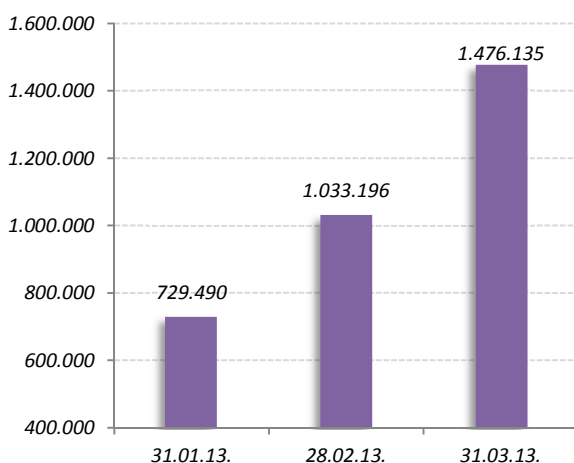
Off-balance-sheet assets increased by 5.8% in 2013 and stood at 216,474.7 million dinars at the end of March this year.

In the first three months of 2013 the Bank granted loans to customers in the amount of 175,478.3 million dinars, which is only slightly less than the figure from the end of 2012 (-0.9%) and also maintained a relatively low share of NPL in total loans (13.0%). In the same period the Bank achieved a slight rise in deposits from customers of 1.1%, despite a rise in retail FX savings of 23.4 million euros. Increase in FX savings did not lead to an increase in total deposits as the dinar appreciated against EUR and CHF in the first three months of this year.

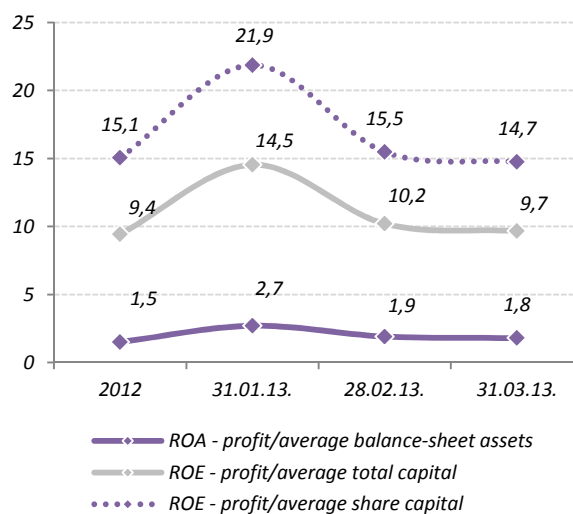
(In 000 RSD)

ITEM	31.03.13.	28.02.13.	31.01.13.	2012.	2011.
<b>OPERATING PROFIT</b>	1.476.135	1.033.196	729.490	4.572.662	3.952.066
<b>INTEREST GAINS</b>	3.041.302	1.968.677	983.038	10.910.316	9.853.368
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ROE – profit/ average total capital	9,67%	10,20%	14,53%	9,44%	9,21%
ROE – profit/ average share capital	14,75%	15,48%	21,87%	15,05%	13,89%
CIR = OPEX / net interest and fees	59,50%	60,82%	59,66%	63,45%	63,00%

Operating profit in 000 RSD



Profitability indicators in %



Despite the negative effect of the global financial crisis, the Bank achieved a significant growth of profitability (28.4%) in the first three months this year, compared to the same period in the previous year. The Bank's realised profit from 01.01. to 31.03.2013 reached RSD 1,476.1 million, which is a year-on-year increase of RSD 326.6 million. Such considerable increase in profitability resulted in return on total capital of 9.7% and return on share capital of 14.7%.

What made the greatest contribution to the increase in profit in the first quarter of 2013 was the rise in net interest income (20.3%) and net fee income (3.3%).

Decrease in the number of employees, accompanied by an increase in the volume of business, improved the Bank's ratio of assets to employees. In the first three months of 2013 assets per employee rose from RSD 95.5 million (31.03.2012) to RSD 112.0 million as of 31.03.2013.

Cost Income Ratio decreased from 66.5% as of 31.03.2012 to 59.5% as of 31.03.2013 (decrease of 7.0 percentage points) thanks to the decrease in expenses and increase in net fee and interest income.

#### 4. BALANCE SHEET AS AT 31.03.2013

##### 4.1. Bank's Assets as at 31.03.2013

(In 000 RSD)

No	ITEM	31.03.2013.	31.12.2012.	INDEXES	% OF SHARE AS AT 31.03.2013.
1	2	3	4	5=(3:4)*100	6
	<b>ASSETS</b>				
1.	Cash and cash equivalents	35.632.411	40.514.180	88,0	10,6%
2.	Callable deposits and loans	58.462.758	43.053.502	135,8	17,3%
3.	Interest, fee and sale receivables	1.799.536	1.547.342	116,3	0,5%
4.	Loans and deposits to customers	175.478.254	177.106.865	99,1	52,1%
5.	Securities (other than own)	42.487.478	41.347.719	102,8	12,6%
6.	Equity holdings	5.957.251	5.917.033	100,7	1,8%
7.	Other investments	4.264.951	3.227.896	132,1	1,3%
8.	Intangible investments	546.297	600.438	91,0	0,2%
9.	Fixed assets and investment property	7.448.120	7.416.846	100,4	2,2%
10.	Non-current assets intended for sale	74.346	78.763	94,4	0,0%
11.	Deferred tax assets	62.655	4.896	1.279,7	0,0%
12.	Other assets	4.865.202	3.372.293	144,3	1,4%
	<b>TOTAL ASSETS ( from 1 to 12 )</b>	<b>337.079.259</b>	<b>324.187.773</b>	<b>104,0</b>	

At the end of the first quarter 2013 the Bank's balance-sheet assets increased by RSD 12,891.5 million or 4.0%. Loans to customers decreased by RSD 1,628.6 million or 0.9%. As at 31.03.2013 the total loans to customers stood at RSD 175,478.3 million, which accounted for 52.1% of the total balance-sheet assets.

In the first three months 2013 cash and cash equivalents recorded a decrease of 12.0%, primarily due to the withdrawal of funds from the drawing account and an increase in NBS repo investments.

Callable deposits and loans recorded a significant increase in the reporting period of the current year – an increase in the amount of RSD 15,409.3 million or 35.8%, as a result of the Bank's greater investment in repo securities and an additional amount of required reserve in foreign currency in the counter value of RSD 1,409.3 million.

Receivables from interest fee and sale recorded a growth in the reporting period of RSD 252.2 million or 16.3%.

#### 4.2. Bank's Liabilities as at 31.03.2013

<i>(In 000 RSD)</i>					
No.	ITEM	31.03.2013.	31.12.2012.	INDEXES	% OF SHARE AS AT 31.03.2013.
1	2	3	4	5= (3:4)*100	6
<b>I</b>	<b>LIABILITIES</b>				
1.	Transaction deposits	46.215.346	40.336.776	114,6	13,7%
2.	Other deposits	191.984.859	195.183.968	98,4	57,0%
3.	Borrowings	1.368.044	637.264	214,7	0,4%
4.	Securities related liabilities	-	-	-	-
5.	Interest and fee liabilities	210.836	188.910	111,6	0,1%
6.	Provisions	1.245.926	2.331.760	53,4	0,4%
7.	Tax liabilities	61.060	21.799	280,1	0,0%
8.	Liabilities from profit	85.114	85.114	100,0	0,0%
9.	Liabilities – for discontinued assets	-	-	-	-
10.	Deferred tax liabilities	57.759	-	-	-
11.	Other liabilities	34.135.601	25.535.622	133,7	10,1%
<b>12</b>	<b>TOTAL LIABILITIES ( from 1 to 11)</b>	<b>275.364.545</b>	<b>264.321.213</b>	<b>104,2</b>	<b>81,7%</b>
	<b>CAPITAL</b>				
13.	Share capital and issue premium	40.034.550	40.034.550	100,0	11,9%
14.	Reserves from profit	14.785.440	14.785.440	100,0	4,4%
15.	Revaluation reserves	1.234.271	867.774	142,2	0,4%
16.	Unrealized losses based on securities available for sale	1.494	7.016	21,3	0,0%
17.	Profit	5.661.947	4.185.812	135,3	1,7%
<b>18</b>	<b>TOTAL CAPITAL (from 13 to 17)</b>	<b>61.714.714</b>	<b>59.866.560</b>	<b>103,1</b>	<b>18,3%</b>
<b>19</b>	<b>TOTAL LIABILITIES (12+18)</b>	<b>337.079.259</b>	<b>324.187.773</b>	<b>104,0</b>	<b>100,0%</b>
<b>II</b>	<b>COMMISSION OPERATIONS AND OFF-BALANCE SHEET ITEMS</b>	<b>216.474.700</b>	<b>204.642.280</b>	<b>105,8</b>	

At the end of the first quarter 2013 total liabilities stood at 275,364.5 million and account for 81.7% of the total liabilities (31.12.2012: 81.5%). Concurrently, total capital, in the amount of RSD 61,714.7 million accounts for 18.3% (31.12.2012: 18.5%) of total liabilities. Compared to the end of the previous year, total liabilities increased by RSD 11,043.3 million or 4.2%, whereas total capital increased by RSD 1,848.2 million or 3.1%.

Apart from the other deposits, which decreased in the reporting period by RSD 3,199.1 million or 1.6% (as a consequence of rising RSD exchange rate), a considerable increase from the end of the previous year (RSD 5,878.6 million or 14.6%) was recorded by transaction deposits and other liabilities (growth of RSD 8,600.0

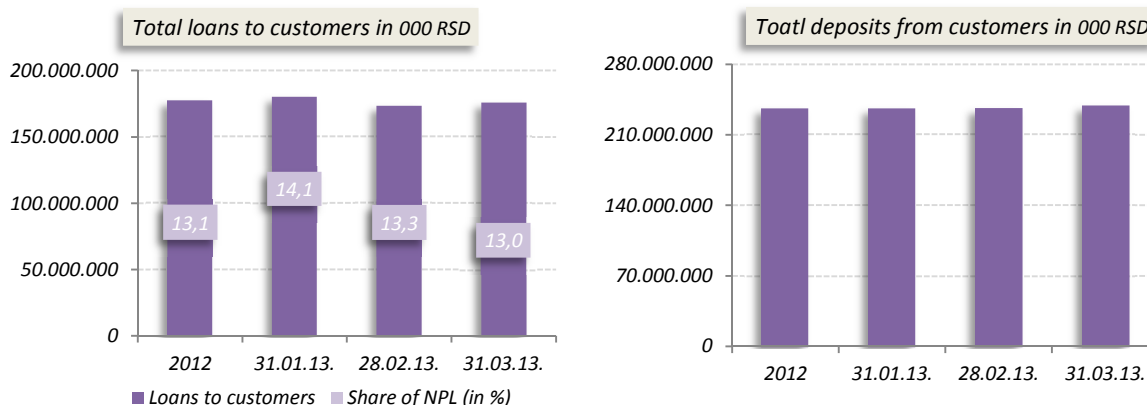


million or 33.7%). FX liabilities account for the largest share of other liabilities – credit lines (RSD 21,175.6 million) and subordinated loan (RSD 5,597.9 million) drawn down at the end of the previous year for the purpose of increasing regulatory capital.

In the first three months this year there was an increase in credit lines from abroad in the net countervalue of RSD 7.0 billion (EUR 85.6 million taken and EUR 5.0 and CHF 20.0 million repaid).

Deposits from customers (transaction and other deposits) account for RSD 238,200.2 million of balance-sheet liabilities, which is 70.7% of the total balance-sheet liabilities, which is a rise from the beginning of the year of RSD 2,679.5 million or 1.1%.

#### 4.3. Loans to Customers and Deposits from Customers as at 31.03.2013



The most important assets category, loans and deposits to customers, recorded a decrease of RSD 1,628.6 million (-0.9%), as well as a change in its share in total assets, from 54.6% (31.12.2012) to 52.1%. Loan decrease rate is negligible, whereas the dinar appreciated by 1.6% in the same period, which shows that the Bank achieved a real growth of loans and deposits to customers in the amount of approx. RSD 722.4 million.

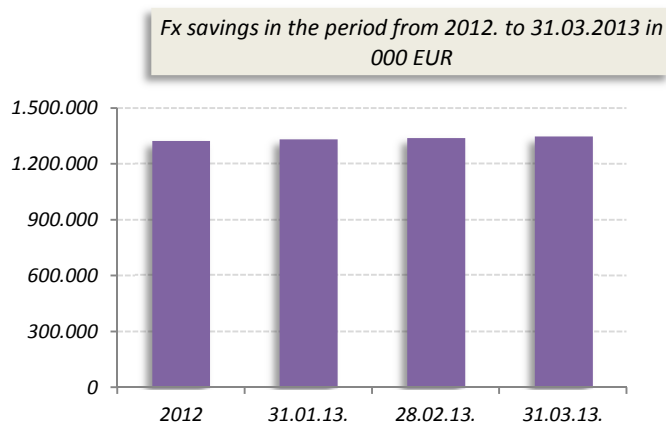
At the end of March 2013 the Bank's total deposits stood at RSD 238,200.2 million and account for 70.7% of the Bank's total liabilities (December 2012: 72.6%). Compared to the end of last year, the Bank's total deposits increased by RSD 2,679.5 million (1.1%), while other deposits decreased by RSD 3,199.2 million or 1.6 % and transaction deposits increased by RSD 5,878.6 million or 14.6%. If we exclude the effects of RSD appreciation on FX deposits and on RSD deposits with currency clause (RSD 2.8 bn), total deposits recorded a growth in real terms of RSD 5.5 bn.

Rise in other deposits in the first three months of 2013 came primarily as a result of an increase in retail FX savings (EUR 23.4 million).

No.	ITEM	(In 000 RSD)		Index (2:3)*100
		BALANCE AS AT 31.03.2013.	BALANCE AS AT 31.12.2012.	
	1	2	3	4
<b>I</b>	<b>LOANS TO CUSTOMERS (1.+2.+3.)</b>	<b>175.478.254</b>	<b>177.106.865</b>	<b>99,1</b>
1.	Corporate	112.269.376	118.860.421	94,5
2.	Retail	57.109.424	55.917.000	102,1
3.	Banks and financial organizations	6.099.454	2.329.444	261,8
<b>II</b>	<b>DEPOSITS FROM CUSTOMERS (1.+2.+3.)</b>	<b>238.200.206</b>	<b>235.520.744</b>	<b>101,1</b>
1.	Corporate	62.604.070	62.826.756	99,6
2.	Retail	164.492.641	164.532.866	100,0
3.	Banks and financial organizations	11.103.495	8.161.123	136,1

NOTE: Deposits also include transaction deposits.

As of 31.03.2013 the Bank's total loans to customers stood at RSD 175,478.3 million which is a decrease from the end of the previous year of RSD 1,628.6 million or 0.9%. At the end of the first quarter of 2013 the level of loans and deposits to customers was considerably affected by corporate loans which reached RSD 112,269.4 million at the end of March.



With its reputation as a safe and stable bank in the Serbian banking market, the Bank managed to increase FX savings deposits by EUR 23.4 million or 1.8% in the observed period.

Despite severe economic crisis, FX savings rose in the first quarter of 2013 and reached a level of EUR 1,344.6 million.

Savers' trust enabled the Bank to retain its leading position in the Serbian banking sector in terms of volume of FX savings, image and recognizability.

#### 4.4. Commission Operations and Off-Balance Sheet Items in 2013

(In 000 RSD)

No.	ITEM	BALANCE 31.03.2013.	BALANCE 31.12.2012.	INDEX (2:3)*100
	1	2	3	4
<b>I</b>	<b>OPERATIONS FOR AND ON BEHALF OF (commission operations)</b>	5.111.584	5.013.721	<b>102,0</b>
<b>II</b>	<b>CONTINGENT LIABILITIES</b>	<b>32.867.177</b>	<b>33.879.027</b>	<b>97,0</b>
1.	Payable guaranties	7.147.427	7.870.828	90,8
2.	Performance bonds	5.876.085	6.770.801	86,8
3.	Bill guaranties and bill acceptance	43.439	51.331	84,6
4.	Undrawn commitments	18.777.046	17.753.588	105,8
5.	Other off-balance sheet items that may lead to payment by the bank	514.148	830.261	61,9
6.	Uncovered letters of credit	509.032	602.218	84,5
<b>III</b>	<b>UNCLASSIFIABLE OFF-BALANCE SHEET ITEMS</b>	<b>178.495.939</b>	<b>165.749.532</b>	<b>107,7</b>
1.	FX savings bonds	5.263.689	5.366.157	98,1
2.	Securities in custody	161.778.718	144.902.967	111,6
3.	Other off-balance sheet items	11.453.532	15.480.408	74,0
	<b>TOTAL (I +II+III)</b>	<b>216.474.700</b>	<b>204.642.280</b>	<b>105,8</b>

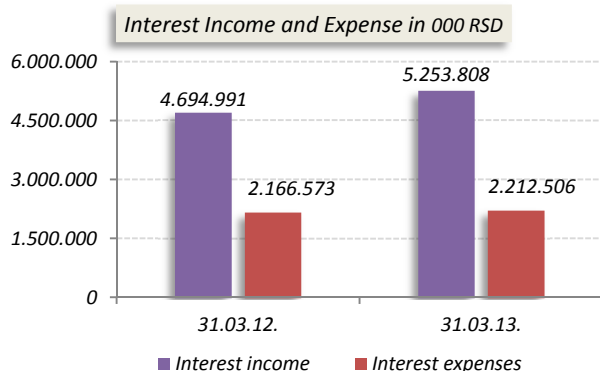
As of 31.03.2013 contingent off-balance-sheet liabilities amount to RSD 32,867.2 million – decrease of RSD 1,011.8 million or 3.0% compared to the end of the previous year, mostly due to the decrease in issued guarantees.

## 5. INCOME STATEMENT FOR THE PERIOD FROM 01.01.2013 TO 31.03.2013

(In 000 RSD)

No.	ITEMS	31.03.2013.	31.03.2012.	INDEXES (3:4)*100
1	2	3	4	5
	<b>OPRATING INCOME AND EXPENSES</b>			
1.1.	Interest income	5.253.808	4.694.991	111,9
1.2.	Interest expenses	2.212.506	2.166.573	102,1
<b>1.</b>	<b>Interest gains</b>	<b>3.041.302</b>	<b>2.528.418</b>	<b>120,3</b>
2.1.	Fee and commission income	1.246.181	1.162.888	107,2
2.2.	Fee and commission expenses	212.022	162.095	130,8
<b>2.</b>	<b>Fee and commission gains</b>	<b>1.034.159</b>	<b>1.000.793</b>	<b>103,3</b>
3.	Net profit / loss from sale of securities at fair value through income statement	120	-1.711	-7,0
4.	Net profit / loss from sale of securities available for sale	7	78.146	0,0
5.	Net profit/loss from sale of securities held till maturity	-	-	-
6.	Net profit / loss from sale of stake (share)	-	-	-
7.	Net profit / loss from sale of other loans and advances	-	-	-
8.	Net profit / loss from exchange rate differentials and valuation adjustment of assets and liabilities	2.740	26.935	10,2
9.	Income from dividends and stakes	642	344	186,6
10.	Other operating income	48.392	53.348	90,7
11.	Net income / expense from indirect write-off of loans and provisions	-216.750	-175.166	123,7
12.	Cost of salaries, benefits and other personnel expenses	1.031.151	994.575	103,7
13.	Depreciation costs	195.134	184.450	105,8
14.	Operating and other business expenses	1.208.192	1.182.549	102,2
<b>15.</b>	<b>RESULT FOR THE PERIOD – PROFIT BEFORE TAX (od 1. do 14.)</b>	<b>1.476.135</b>	<b>1.149.533</b>	<b>128,4</b>
16.	Profit tax	-	-	-
17.	Profit from increased deferred tax assets and decreased deferred liabilities	-	-	-
18.	Loss from decreased deferred tax assets and increased deferred tax liabilities	-	-	-
<b>19.</b>	<b>PROFIT (from 15. to 18.)</b>	<b>1.476.135</b>	<b>1.149.533</b>	<b>128,4</b>

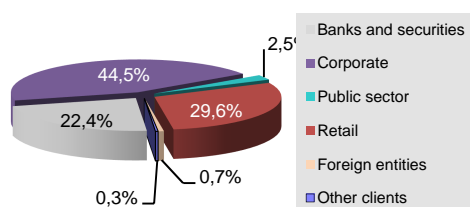
## 5.1. Interest Income and Expense



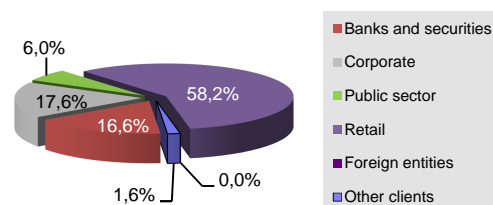
Interest gains amounted to RSD 3,041.3 million which is a year-on-year increase of 20.3%.

Interest income increased by RSD 558.8 million or 11.9%, compared to the previous year, while interest expense increased by RSD 45.9 million or 2.1%.

**Interest income by division in 2013**

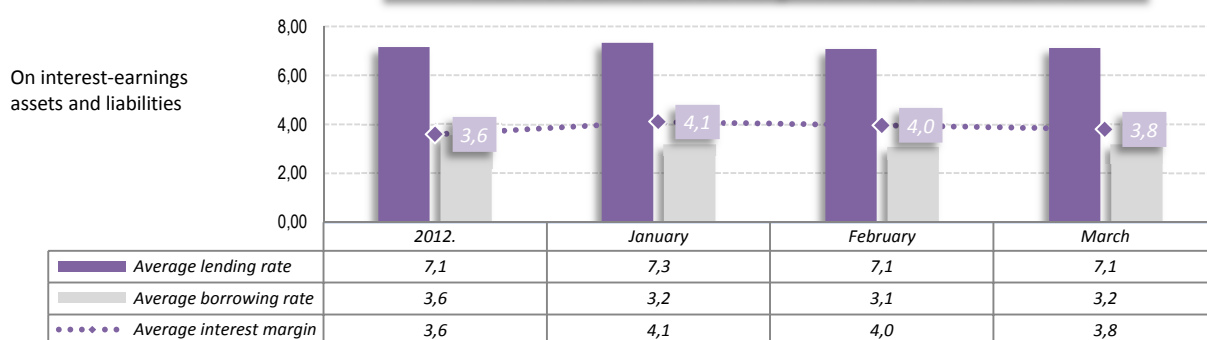


**Interest expenses by division in 2013**



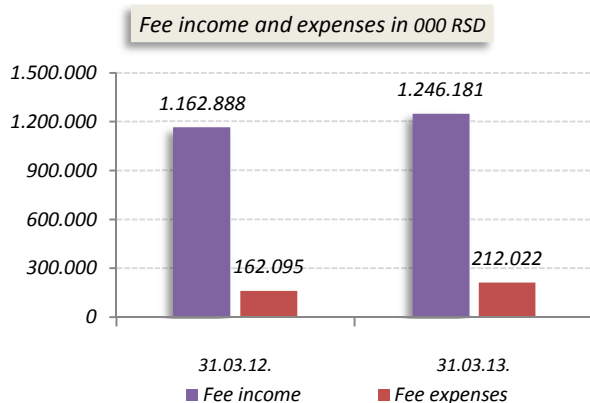
Corporate interest income accounts for the largest share of interest income (RSD 2,337.6 million or 44.5%), while retail deposit interest accounts for the largest share of interest expenses (RSD 1,287.8 million or 58.2%) which is mostly a result of received FX savings.

**Trends in the bank's interest margin from 2012 to 31.03.13 in %**



At the end of the first quarter 2013 average lending rate reached 7.1% and average borrowing rate reached 3.2%. As a result, in the first quarter of 2013 the Bank's average interest margin was 3.8%.

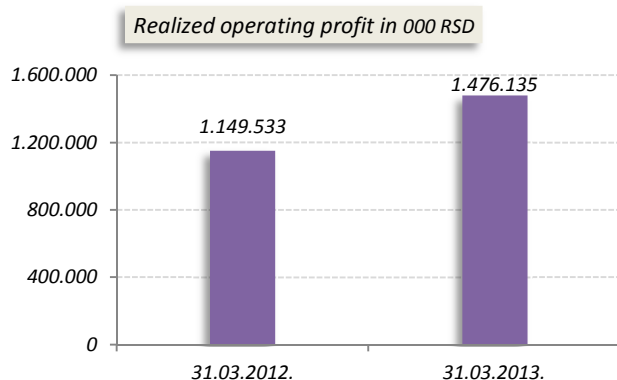
## 5.2. Fee Income and Expenses



Compared to the previous year, fee and commission income was higher by RSD 83.3 million or 7.2%, while fee and commission expenses were higher by RSD 49.9 million or 30.8%.

In the first three months of 2013 fee and commission gains reached RSD 1,034.2 million and were higher than in the previous year by 3.3%.

## 5.3. Realized Operating profit



Despite adverse and unpredictable macroeconomic operating conditions and recession both in the Serbian economy and abroad, in the period between January 1, 2013 and March 31, 2013 the Bank realised an operating profit of RSD 1,476.1 million, which was a year-on-year increase of 28.4%.

Such an increase in realised operating profit resulted in return on total capital of 9.7% and return on share capital of 14.7% in the first quarter of 2013.

### PERFORMANCE INDICATORS PRESCRIBED BY THE LAW ON BANKS

No.	ITEM	PRESCRIBED	31.03.2013.	31.12.2012.
1.	Capital adequacy ratio (net capital / credit risk + operating risks + open FX position)	MIN. 12%	21,69%	21,88%
2.	Ratio of investment into entities outside the financial sector and fixed assets	MAKS. 60%	18,84%	18,38%
3.	Bank's large exposure ratio	MAKS. 400%	82,14%	107,37%
4.	FX risk ratio	MAKS. 20%	7,52%	0,82%
5.	Liquidity ratio	MIN. 0,8%	2,65%	2,18%

### **Description of transactions with entities related to the Bank**

As of 31.03.2013 the following entities are related to the Bank:

1. Komercijalna banka a.d. Budva, Montenegro,
2. Komercijalna banka a.d. Banja Luka, Bosnia and Herzegovina,
3. KomBank Invest a.d. Beograd
4. three legal entities and a large number of natural persons, according to the provisions of the Article 2 of the Law on Banks in the part which defines "entities related to the bank".

Total exposure to entities related to the Bank as of 31.03.2013 amounted to RSD 671,390 thousand, which accounts for 1.7% of the capital of RSD 39,556,119 thousand (maximum amount of total lending to all entities related to the Bank is set by law at 20% of capital).

Loans to natural persons related to the Bank account for the largest portion of the Bank's exposure to related entities as of 31.03.2013 – the amount of RSD 659,477 thousand or 1.67% of the Bank's capital.

In accordance with Article 37 of the Law on Banks, the Bank did not grant its related entities any loans under conditions that are more favourable than those which apply to other entities that are not related to the Bank.

## 6. KEY DATA ON BUSINESS PLAN IMPLEMENTATION FOR 2013

Implementation of the Strategy and Business Plan in the first three months of 2013 was carried out in considerably altered macroeconomic environment which was characterised in particular by the following:

- contrary to what had been projected, there was a year-on-year decrease in GDP of 1.7% in 2012 (Office of Statistics).
- trends in RSD exchange rate were different from what was projected and expected (RSD/EUR exchange rate was planned at: 1 euro = 125.00 dinars for the end of the current year; actual exchange rate was: 1 euro = 111.96 dinars as of 31.03.2013),
- inflation rate (year-on-year inflation rate - March 2013/March 2012 – 11.2%) continued to rise and is considerably higher than the allowed departure from the targeted cap for March this year (5.5%).

Apart from everything listed above, operation of banks in the first quarter of 2013 was also greatly affected by the public debt crisis in the Eurozone, suspension of an arrangement with IMF, foreign investors' reluctance to invest in Serbia, decreased demand for loans, increased credit risk due to recession and unemployment in the real sector and full implementation of Basel II standard.

### 6.1. Planned and realized values of the balance-sheet in the first three months of 2013

The Bank's total balance-sheet assets in the first quarter of 2013 amounted to RSD 337,079.3 million and were higher than the planned value for the same period by RSD 7,185.2 million or 2.2%. Considerable positive differences between realised and planned values were recorded by callable deposits and loans (realised value is higher by RSD 18,498.3 million, as a result of additional investment of funds in NBS repo transactions and an increase in the amount of FX required reserve). Among other balance-sheet items, securities (other than own) recorded a positive departure from the planned value in the amount of RSD 4,000.2 million. As opposed to an increase in callable deposits and loans, there was a decrease in cash and cash equivalents in the amount of RSD 6,752.8 million, primarily due to a decreased amount of funds on the drawing account (RSD - 8,124.7 million compared to the initial balance). In the structure of balance-sheet liabilities the greatest departure from planned values was recorded in deposits (RSD 14,996.8 million), while considerable negative departure from the planned value was recorded in foreign credit lines – decrease of RSD 9,479.4 million.

Trend in RSD exchange rate - appreciation (1.6% against the EUR), mitigated to a certain extent the differences between realised and planned values.

The achieved growth of balance-sheet assets resulted in an increase of the Bank's market share from 10.4% in 2011 to 11.3% at the end of 2012, while the banking sector grew by 8.7% in the same period.

Realised and planned values of items from assets and liabilities in the balance sheet, as of 31.03.2013:

		(In 000 RSD)		
1	ITEM	PLANNED 31.03.2013.	ACHIEVED 31.03.2013.	Achievement of Plan in % 5=4/3
	<b>ASSETS</b>			
1.	Cash and cash equivalents	42.385.000	35.632.411	84,1%
2.	Callable deposits and loans	39.965.000	58.462.758	146,3%
3.	<b>Loans and deposits to customers (3.1.+3.2.+3.3.)</b>	<b>185.777.000</b>	<b>175.478.254</b>	<b>94,5%</b>
3.1.	Corporate	120.737.000	112.269.376	93,0%
3.2.	Retail	59.852.000	57.109.424	95,4%
3.3.	Banks	5.187.000	6.099.454	117,6%
4.	Other assets	61.767.000	67.505.836	109,3%
5.	<b>TOTAL ASSETS (1.+2.+3.+4.)</b>	<b>329.894.000</b>	<b>337.079.259</b>	<b>102,2%</b>



Realised and planned values of items from assets and liabilities in the balance sheet, as of 31.03.2013:

LIABILITIES				
<b>1.</b>	<b>Deposits</b>	<b>223.203.000</b>	<b>238.200.206</b>	<b>106,7%</b>
1.1.	Corporate	45.970.000	62.604.070	136,2%
1.2.	Retail	171.473.000	164.492.641	95,9%
1.3.	Banks and financial organizations	5.760.000	11.103.495	192,8%
<b>2.</b>	<b>Other liabilities</b>	<b>45.864.000</b>	<b>37.164.340</b>	<b>81,0%</b>
<b>3.</b>	<b>Total liabilities (1.+2.)</b>	<b>269.067.000</b>	<b>275.364.546</b>	<b>102,3%</b>
<b>4.</b>	<b>Total capital</b>	<b>60.827.000</b>	<b>61.714.714</b>	<b>101,5%</b>
<b>5.</b>	<b>TOTAL LIABILITIES (3.+4.)</b>	<b>329.894.000</b>	<b>337.079.259</b>	<b>102,2%</b>

## 6.2. Planned and Realized Values of the Income Statement for the Period 01.01.-31.03.2013

					(In 000 RSD)
	ITEM	PLANNED 01.01.-31.03.2013.	ACHIEVED 01.01.-31.03.2013.	Achievement of Plan in %	
1	2	3	4	5=4/3	
1.1.	Interest income	5.429.000	5.253.808	96,8%	
1.2.	Interest expenses	2.386.000	2.212.506	92,7%	
<b>1.</b>	<b>Interest gains (1.1.-1.2.)</b>	<b>3.043.000</b>	<b>3.041.302</b>	<b>99,9%</b>	
2.1.	Fee and commission income	1.406.000	1.246.181	88,6%	
2.2.	Fee and commission expenses	191.000	212.022	111,0%	
<b>2.</b>	<b>Fee and commission gains (2.1. -2.2.)</b>	<b>1.215.000</b>	<b>1.034.159</b>	<b>85,1%</b>	
3.	Net exchange rate gains and valuation adjustment (FX clause)	112.000	2.740	2,4%	
4.	Other operating income	70.000	38.331	54,8%	
5.	Net expenses/income from indirect loan write-off and provisions	-342.000	-216.750	63,4%	
6.	Operating and other expenses	2.726.000	2.423.648	88,9%	
<b>7.</b>	<b>OPERATING PROFIT</b>	<b>1.372.000</b>	<b>1.476.135</b>	<b>107,6%</b>	

Among profit and loss account items there was a slight departure in interest gains (realised value was lower than planned by RSD 1.7 million), fee and commission gains (realised value was lower than planned by RSD 180.8 million). In the same period, operating expenses were lower than planned by RSD 302.4 million, as a result of reducing operating expenses. All the operating activities resulted in a profit that was RSD 104.1 million greater than the value planned for the period January 1 to March 31, 2013.

### KOMERCIJALNA BANKA AD BEOGRAD

Director of the Accounting Division      Executive Director for Finance and Accounting

Snežana Pejić




Savo Petrović



## BALANCE SHEET

on 31.03.2013.

(in RSD thousand)

POSITION	ADP code	Amount	
		Current year amount	Previous year amount
1	2	3	4
<b>ASSETS</b>			
Cash and cash equivalents	001	35.632.411	40.514.180
Revocable deposits and loans	002	58.462.758	43.053.502
Revocables from interest, compensations, sale, change of derivatives fair value and other receivables	003	1.799.536	1.547.342
Loans, advances and deposits of clients	004	175.478.254	177.106.865
Securities (without own shares)	005	42.487.478	41.347.719
Shares (participation)	006	5.957.251	5.917.033
Other investments	007	4.264.951	3.227.896
Intangible assets	008	546.297	600.438
Fixed assets and invested immovables	009	7.448.120	7.416.846
Permanent assets for sale and assets of businesses to be ceased	010	74.346	78.763
Deferred tax assets	011	62.655	4.896
Other assets	012	4.865.202	3.372.293
Losses above equity	013	-	-
<b>TOTAL ASSETS (from 001 to 013)</b>	<b>014</b>	<b>337.079.259</b>	<b>324.187.773</b>
<b>LIABILITIES</b>			
Transaction deposits	101	46.215.346	40.336.776
Other deposits	102	191.984.859	195.183.968
Received loans	103	1.368.044	637.264
Liabilities for issued securities	104	-	-
Liabilities for interest, compensations and change of derivatives fair value	105	210.836	188.910
Provisions	106	1.245.926	2.331.760
Liabilities for tax	107	61.060	21.799
Liabilities for profit	108	85.114	85.114
Liabilities from assets for sale and assets of businesses to be ceased	109	-	-
Deferred tax liabilities	110	57.759	-
Other liabilities	111	34.135.601	25.535.622
<b>TOTAL LIABILITIES (from 101 to 111)</b>	<b>112</b>	<b>275.364.545</b>	<b>264.321.213</b>
<b>EQUITY</b>			
Equity	113	40.034.550	40.034.550
Reserves from profit	114	14.785.440	14.785.440
Revaluation reserves	115	1.234.271	867.774
Unrealized losses from securities for sale	116	1.494	7.016
Profit	117	5.661.947	4.185.812
Loss up to equity	118	-	-
<b>TOTAL EQUITY (from 113 to 115+117-116-118)</b>	<b>119</b>	<b>61.714.714</b>	<b>59.866.560</b>
<b>TOTAL LIABILITIES (112+119)</b>	<b>120</b>	<b>337.079.259</b>	<b>324.187.773</b>
<b>OFF-BALANCE SHEET ITEMS (from 122 to 126)</b>			
Transactions for and on behalf of third parties	121	216.474.700	204.642.280
Transactions for and on behalf of third parties	122	5.111.584	5.013.721
Future obligation acceptance	123	37.611.204	42.452.658
Received warranties for liabilities	124	-	-
Derivatives	125	-	-
Other off-balance sheet items	126	173.751.912	157.175.901





**PROFIT AND LOSS ACCOUNT**

from 01.01.2013. to 31.03.2013.

(in RSD thousand)

POSITION	ADP code	Amount			
		Current year		Previous year	
		01.01.-31.03.	01.01.-31.03.	01.01.-31.03.	01.01.-31.03.
1	2	3	4	5	6
<b>OPERATING INCOME AND EXPENSES</b>					
Interest income	201	5.253.808	5.253.808	4.694.991	4.694.991
Interest expenses	202	2.212.506	2.212.506	2.166.573	2.166.573
<b>Interest profit (201-202)</b>	<b>203</b>	<b>3.041.302</b>	<b>3.041.302</b>	<b>2.528.418</b>	<b>2.528.418</b>
<b>Interest losses (202-201)</b>	<b>204</b>	-	-	-	-
Fees and compensations income	205	1.246.181	1.246.181	1.162.888	1.162.888
Fees and compensations expense	206	212.022	212.022	162.095	162.095
<b>Fees and compensations profit (205-206)</b>	<b>207</b>	<b>1.034.159</b>	<b>1.034.159</b>	<b>1.000.793</b>	<b>1.000.793</b>
<b>Fees and compensations loss (206-205)</b>	<b>208</b>	-	-	-	-
Net profit from sale of securities per fair value in Profit and loss account	209	120	120	-	-
Net loss from sale of securities per fair value in Profit and loss account	210	-	-	1.711	1.711
Net profit from sale of securities	211	7	7	78.146	78.146
Net loss from sale of securities	212	-	-	-	-
Net profit from sale of securities held to maturity	213	-	-	-	-
Net losses from sale of securities held to maturity	214	-	-	-	-
Net profit from sale of participation shares (participations)	215	-	-	-	-
Net losses from sale of participation shares (participations)	216	-	-	-	-
Net profit from sale of other investment	217	-	-	-	-
Net losses on sale of other investment	218	-	-	-	-
Net income from exchange rate changes	219	1.691.519	1.691.519	-	-
Net expenses from exchange rate changes	220	-	-	6.095.727	6.095.727
Income from dividends and participation	221	642	642	344	344
Other operating income	222	48.392	48.392	53.348	53.348
Net income from indirect write-off of advances and provisioning	223	-	-	-	-
Net expenses on indirect write-off of advances and provisioning	224	216.750	216.750	175.166	175.166
Saleries, Wages, and other personal indemnities	225	1.031.151	1.031.151	994.575	994.575
Depreciation costs	226	195.134	195.134	184.450	184.450
Other operating expenses	227	1.208.192	1.208.192	1.182.549	1.182.549
Income from change in value of assets and liabilities	228	906.946	906.946	7.262.989	7.262.989
Expenses on change in value of assets and liabilities	229	2.595.725	2.595.725	1.140.327	1.140.327
<b>PROFIT FROM REGULAR OPERATIONS (203-204+207-208+209-210+211 - 212+213-214+215-216+217-218+219-220+221 +222+223-224-225-226- 227+228-229)</b>	<b>230</b>	<b>1.476.135</b>	<b>1.476.135</b>	<b>1.149.533</b>	<b>1.149.533</b>
<b>LOSSES FROM REGULAR OPERATIONS (204-203+208-207+210-209+212- 211 +214-213+216-215+218-217+220-219-221 -222+224-223+225+226+227- 228+229)</b>	<b>231</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
NET PROFIT OF BUSINESSES TO BE CEASED	232	-	-	-	-
NET LOSS OF BUSINESSES TO BE CEASED	233	-	-	-	-
<b>RESULT FOR THE PERIOD - PROFIT BEFORE TAX (230-231+232-233)</b>	<b>234</b>	<b>1.476.135</b>	<b>1.476.135</b>	<b>1.149.533</b>	<b>1.149.533</b>
<b>RESULT FOR THE PERIOD - LOSSES BEFORE TAX (231-230+233-232)</b>	<b>235</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Tax on profit	236	-	-	-	-
Profit from created deferred tax assets and decrease of deferred tax liabilities	237	-	-	-	-
Loss from decrease of deferred tax assets and creation of deferred tax liabilities	238	-	-	-	-
<b>PROFIT (234-235-236+237-238)</b>	<b>239</b>	<b>1.476.135</b>	<b>1.476.135</b>	<b>1.149.533</b>	<b>1.149.533</b>
<b>LOSSES (235-234+236+238-237)</b>	<b>240</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Earnings per share (in dinars)	241	-	-	-	-
Basic earnings per share (in dinars)	242	-	-	-	-
Diluted earnings per share (in dinars)	243	-	-	-	-

Coloumn 3 .za: 1. квартал 01.01.-31.03.; 2. квартал 01.04.-30.06.; 3. квартал 01.07.-30.09.  
Coloumn 4 .za: 1. квартал 01.01.-31.03.; 2. квартал 01.01.-30.06.; 3. квартал 01.01.-30.09.





## CASH FLOW STATEMENT

from 01.01.2013. to 31.03.2013.

(in RSD thousand)

POSITION	ADP code	Amount	
		01.01. - 31.03.2013.	01.01. - 31.03.2012.
1	2	3	4
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
I. Cash inflows from operating activities (from 302 to 305)	301	6.699.021	5.213.644
1. Inflows from interest	302	5.394.611	4.002.935
2. Inflows from allowances	303	1.259.138	1.156.380
3. Inflows from other operating income	304	44.630	53.985
4. Inflows from dividends and participation in profit	305	642	344
II. Cash outflows from operating activities (from 307 to 311)	306	4.249.419	3.943.882
5. Outflows from interest	307	1.863.163	1.663.222
6. Outflows from allowances	308	216.593	168.540
7. Outflows from gross salaries, wages and other personal indemnities	309	824.574	802.732
8. Outflows from taxes, contributions and other obligations from income	310	174.351	180.481
9. Outflows from other operating expenses	311	1.170.738	1.128.907
III. Net cash inflow from operating activities prior to increase or decrease in advances and deposits (301 minus 306)	312	2.449.602	1.269.762
IV. Net cash outflow from operating activities prior to increase or decrease in advances and deposits (306 minus 301)	313	-	-
V. Decrease in advances and increase in deposits withdrawn (from 315 to 317)	314	8.724.422	9.992.968
10. Decrease in loans and advances to banks and clients	315	-	-
11. Decrease in securities per fair value in profit and loss account, tradeable advances and short-term securities held to maturity	316	5.105.133	-
12. Increase in banks and clients deposits	317	3.619.289	9.992.968
VI. Increase in advances and decrease in deposits withdrawn (from 319 to 321)	318	18.779.790	6.444.945
13. Increase in loans and advances to banks and clients	319	18.779.790	5.945.582
14. Increase in securities per fair value in profit and loss account, tradeable advances and short-term securities held to maturity	320	-	499.363
15. Decrease in deposits from banks and clients	321	-	-
VII. Net cash inflow from operating activities before tax on profit (312 minus 313 plus 314 minus 318 )	322	-	4.817.785
VIII. Net cash outflow from operating activities before tax on profit (313 plus 318 minus 312 minus 314)	323	7.605.766	-
16. Profit tax paid	324	119.552	245.354
17. Dividends paid	325	-	-
IX. Net cash inflow from operating activities (322 minus 323 minus 324 minus 325)	326	-	4.572.431
X. Net cash outflow from operating activities (323 minus 322 plus 324 plus 325)	327	7.725.318	-
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
I. Cash inflows from investing activities (from 329 to 333)	328	5.189.894	1.061.832
1. Inflows from long-term investment in securities	329	5.185.037	1.058.603
2. Inflows from sale of shares (participation)	330	-	-
3. Inflows from sale of intangible and fixed assets	331	4.857	3.229
4. Inflows from sale of investment immovables	332	-	-
5. Other inflows from investing activities	333	-	-
II. Cash outflows from investing activities (from 335 to 339)	334	11.701.383	2.428.906
6. Outflows from investment in long-term securities	335	11.534.429	2.259.633
7. Outflows from purchase of shares (participation)	336	-	-
8. Outflows from purchase of sale of intangible and fixed assets	337	166.954	169.273
9. Outflows from purchase investment immovables	338	-	-
10. Other outflows from investing activities	339	-	-
III. Net cash inflow from investing activities (328 minus 334)	340	-	-
IV. Net cash outflow from investing activities (334 minus 328)	341	6.511.489	1.367.074
<b>V. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
I. Cash inflows from financing activities (from 343 to 348)	342	7.751.559	346.902
1. Inflows from capital increase	343	-	-
2. Net cash inflows from subordinated obligations	344	-	336.170
3. Net cash inflows from loans received	345	7.751.559	10.732
4. Net inflows from securities	346	-	-
5. Net inflows from sale of own shares	347	-	-
6. Other inflows from financing activities	348	-	-
II. Cash outflows from financing activities (from 350 to 354)	349	88.040	-
7. Outflows from purchase of own shares	350	-	-
8. Net outflows from subordinated obligations	351	88.040	-
9. Net cash outflows from loans received	352	-	-
10. Net outflows from securities	353	-	-
11. Other outflows from financing activities	354	-	-
III. Net cash inflow from financing activities (342 minus 349)	355	7.663.519	346.902
IV. Net cash outflow from financing activities (349 minus 342)	356	-	-
G. TOTAL NET CASH INFLOWS (301 plus 314 plus 328 plus 342)	357	28.364.896	16.615.346
D. TOTAL NET CASH OUTFLOWS(306 plus 318 plus 324 plus 325 plus 334 plus 349)	358	34.938.184	13.063.087
DJ. NET INCREASE IN CASH (357 minus 358)	359	-	3.552.259
E. NET DECREASE IN CASH (358 minus 357)	360	6.573.288	-
Ж. CASH AT THE BEGINNING OF THE YEAR (Note: ___) (361, col. 3 = 001, col. 6)	361	40.514.180	17.228.970
Z. PROFIT ON EXCHANGE	362	2.548.431	3.894.608
I. LOSS ON EXCHANGE	363	856.912	9.990.335
J. CASH AT END-PERIOD (Note: ___) 359 minus 360 plus 361 plus 362 minus 363) (364, col. 3 = 001, col. 5 and 364, col. 4 = 001, col. 6) (364, col. 4 = 361, col. 3)	364	35.632.411	14.685.502

Coloumn 3. for: 1. квартал 01.01.-31.03., 2. квартал 01.01.-30.06.; 3. квартал 01.01.-30.09.



CAPITAL CHANGES STATEMENT

from 01.01.2013. to 31.03.2013.

(in RSD thousand)

DESCRIPTION	ADP	Share capital (acc. 800)	ADP	Other capital (acc. 801)	ADP	Subscribed share capital unpaid (acc. 803)	ADP	Share Premium (acc. 802)	ADP	Reserves from profit and other reserves (group of accounts 81)	ADP	Revaluation reserves (group of accounts 82, except for acc.823)	ADP	Profit (group of accounts 83)	ADP	Losses up to equity (acc. 840, 841)	ADP	Own shares (acc. 128)	ADP	Unrealized losses on securities for sale (acc.823)	ADP	Total (col. 1+2+3+4+5+6+7+8+9+10+11)	ADP	Losses above equity (acc. 842)
1		2		3		4		5		6		7		8		9		10		11		12		13
State at 1 January, of the previous 2012. year	401	13.881.010	414		427		440	14.581.543	453	11.635.440	466	689.620	479	3.551.893	492		505		518	63.940	531	44.275.566	544	
Correction of material important mistakes and changes of accounting policies in the prior year - increase	402			415		428		441		454		467		480			506		519		532		545	
Correction of material important mistakes and changes of accounting policies in the prior year - decrease	403			416		429		442		455		468		481			507		520		533		546	
<b>Corrected opening balance as at 1 January of the previous 2012 year (no.1+2-3)</b>	404	13.881.010	417		430		443	14.581.543	456	11.635.440	469	689.620	482	3.551.893	495		508		521	63.940	534	44.275.566	547	
Total increase in the previous year	405	3.310.456	418		431		444	8.261.541	457	3.150.000	470	188.821	483	4.604.631	496		509		522	29.241	535	19.486.208	548	
Total decrease in the previous year	406			419		432		445		458		471	10.667	484	3.970.712		510		523	86.165	536	3.895.214	549	
<b>State at 31 December of the previous 2012 year (no. 4+5-6)</b>	407	17.191.466	420		433		446	22.843.084	459	14.785.440	472	867.774	485	4.185.812	498		511		524	7.016	537	59.866.560	550	
Correction of material important mistakes and changes of accounting policies in the current year - increase	408			421		434		447		460		473		486			512		525		538		551	
Correction of material important mistakes and changes of accounting policies in the current year - decrease	409			422		435		448		461		474		487		500	513		526		539		552	
<b>Corrected opening balance as at 1 January of the current 2013 year (no. 7+8-9)</b>	410	17.191.466	423		436		449	22.843.084	462	14.785.440	475	867.774	488	4.185.812	501		514		527	7.016	540	59.866.560	553	
Total increase in the current year	411			424		437		450		463		476	380.834	489	1.476.135		515		528	1.481	541	1.855.488	554	
Total decrease in the current year	412			425		438		451		464		477	14.337	490			516		529	7.003	542	7.334	555	
<b>State at 31 March of the current 2013 year (no.10+11-12)</b>	413	17.191.466	426		439		452	22.843.084	465	14.785.440	478	1.234.271	491	5.661.947	504		517		530	1.494	543	61.714.714	556	



# **NOTES**

## **TO FINANCIAL STATEMENTS FOR THE FIRST QUARTER OF 2013**

**Belgrade, May 2013**





## 1. INCORPORATION AND OPERATION OF THE BANK

Komercijalna Banka AD Beograd (hereinafter: "the Bank") was incorporated on 01 December 1970, and transformed into a joint-stock company on 06 May 1992.

As at March the 31<sup>st</sup> 2013, the largest voting shareholdings in the Bank's are:

1. Republic of Serbia
2. EBRD, London, and

The Bank has three subsidiaries with the following percentage holdings in their respective ownership:

- 100% - Komercijalna Banka AD Budva, Montenegro
- 100% - KomBank INVEST AD, Serbia
- 99.99 % - Komercijalna Banka AD Banja Luka, Bosnia and Herzegovina.

The Financial Statements and the Notes thereto represent the data of the Bank as an individual parent legal entity.

The Bank activities involve lending, deposit and guarantee related operations, and payment transactions in the country and abroad in compliance with the Law on Banks. The Bank is bound to operate upon the principles of liquidity, safety and profitability.

As of March the 31<sup>st</sup> 2013, the Bank consisted of the Head Office in Belgrade located in Svetog Save Street, No. 14, 24 branches and 228 sub-branches.

As at March the 31<sup>st</sup> 2013, the Bank employed 3.009 persons, and on 31 December 2012, the number of employees was 2.989. Tax ID number of the Bank is 100001931.

## 2. BASES FOR FINANCIAL STATEMENTS PREPARATION AND PRESENTATION

### 2.1. Statement of Compliance

The Bank keeps records and prepares the financial statements in accordance with applicable Law on Accounting and Audit of the Republic of Serbia (RS Official Gazette, numbers 46/2006, 111/2009), The Law on Banks (RS Official Gazette, numbers 107/2005, 91/2010) and other relevant by-laws of the National Bank of Serbia, as well as other applicable legal regulations in the Republic of Serbia.

Pursuant to the Law on Accounting and Audit, legal entities and entrepreneurs in the Republic of Serbia prepare and present the financial statements in accordance with legal, professional and internal regulations. Professional regulations involve the applicable Framework for preparation and presentation of financial statements („Framework“), International Accounting Standards („IAS“), International Financial Reporting Standards („IFRS“) and interpretations that are an integral part of the standards, or the text of applicable IAS and IFRS which does not include the bases for conclusions, illustrative examples, guidelines, comments, contrary opinions, worked-out examples and other supplementary material.

At preparing and presenting interim financial statements for the January-March 2013 period, the Bank was using the same accounting policies and calculation methods as used when preparing the Annual Financial Statements for 2012.

The enclosed financial statements are prepared in the format prescribed by the Instruction on the manner in which public companies and certain companies related with them present information to the Securities Commission in conformance with the Law on Capital Market (RS Official Gazette, number 31/2011). The prescribed set of quarterly financial statements includes Balance Sheet, Income Statement, Cash Flow Statement, Statement of Changes in Capital, and Notes to Financial Statements.

## 2.2. Assessment Rules

Financial statements are prepared based upon the historical value principle, save for the following items:

- financial instruments at fair value through income statement, which are valued at fair value;
- financial instruments available for sale, which are valued at fair value
- derivatives, which are valued at fair value, and
- building structures, which are valued at revalorized value.

## 2.3. Functional and Reporting Currency

Financial statements of the Bank are shown in thousands of dinars (RSD). The dinar is the official reporting currency in the Republic of Serbia and functional currency of the Bank.

## 3. BALANCE SHEET AND INCOME STATEMENT STRUCTURE, OVERVIEW OF SIGNIFICANT ACCOUNTING POLICIES AND KEY ACCOUNTING ESTIMATES AND ASSUMPTIONS

### BALANCE SHEET

The structure of the Bank's total balance sheet assets and liabilities, and the participation of certain categories are as follows:

In thousand RSD

ASSETS	31.03.2013		31.12.2012	
	Amount	%	Amount	%
Cash and cash equivalents	35.632.411	10,57	40.514.180	12,50
Callable deposits and loans	58.462.758	17,34	43.053.502	13,28
Receivables based on interest, fees, sales, change in fair value, derivatives and other receivables	1.799.536	0,53	1.547.342	0,48
Loans and deposits	175.478.254	52,06	177.106.865	54,63
Securities (without treasury shares)	42.487.478	12,60	41.347.719	12,75
Stakes (participations)	5.957.251	1,77	5.917.033	1,83
Other Investments	4.264.951	1,27	3.227.896	1,00
Intangible investments	546.297	0,16	600.438	0,19
Fixed assets and investment properties	7.448.120	2,21	7.416.846	2,29
Non-current assets intended for sale and assets of discontinued operations	74.346	0,03	78.763	0,02
Deferred tax assets	62.655	0,02	4.896	0,00
Other assets	4.865.202	1,44	3.372.293	1,03
<b>TOTAL ASSETS</b>	<b>337.079.259</b>	<b>100,00</b>	<b>324.187.773</b>	<b>100,00</b>



In thousand RSD

LIABILITIES	31.03.2013		31.12.2012	
	Amount	%	Amount	%
Transaction deposits	46.215.346	13,71	40.336.776	12,44
Other deposits	191.984.859	56,96	195.183.968	60,21
Loans received	1.368.044	0,41	637.264	0,20
Liabilities based on interest, fees, and change in derivatives' value	210.836	0,06	188.910	0,06
Provisions	1.245.926	0,37	2.331.760	0,72
Tax liabilities	61.060	0,02	21.799	0,01
Liabilities from profit	85.114	0,03	85.114	0,03
Deferred tax liabilities	57.759	0,02	-	-
Other liabilities	34.135.601	10,11	25.535.622	7,86
Capital	61.714.714	18,31	59.866.560	18,47
<b>TOTAL LIABILITIES</b>	<b>337.079.259</b>	<b>100,00</b>	<b>324.187.773</b>	<b>100,00</b>

#### INCOME STATEMENT

Income and expense structure and their share in the corresponding 2013 Income Statement categories are as follows:

In thousand RSD

INCOME	31.03.2013	31.03.2012
	Total	Total
Interest income	5.253.808	4.694.991
Fee and commission income	1.246.181	1.162.888
Net profit based on sale of securities at fair value through Profit & Loss	120	-
Net profit based on sale of securities available for sale	7	78.146
Net FX gains	1.691.519	-
Income from dividends and stakes	642	344
Other operating income	48.392	53.348
Income based on change in the value of property and obligations	906.946	7.262.989

EXPENSES	In thousand RSD	
	31.03.2013	31.03.2012
	Total	Total
Interest expense	2.212.506	2.166.573
Fee and commission expense	212.022	162.095
Net loss based on sale of securities at fair value through Income Statement	-	1.711
Net expense based on exchange differentials	-	6.095.727
Net expenses based on indirect write-off of loans and provisions	216.750	175.166
Costs of wages, wage compensation and other personal expenses	1.031.151	994.575
Depreciation costs	195.134	184.450
Operating and other operating expenses	1.208.192	1.182.549
Expenses based on change in the value of property and obligations	2.595.725	1.140.327

<b>Result of the period (profit)</b>	<b>1.476.135</b>	<b>1.149.533</b>
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CASH FLOW STATEMENT

ITEM	In thousand RSD	
	31.03.2013	31.03.2012
	Total	Total
<b>Cash inflows from operating activities</b>	<b>6.699.021</b>	<b>5.213.644</b>
Inflow from interest	5.394.611	4.002.935
Inflow from fees	1.259.138	1.156.380
Inflow from other operating income	44.630	53.985
Inflow from dividends and share in the profit	642	344
<b>Cash outflows from operating activities</b>	<b>4.249.419</b>	<b>3.943.882</b>
Outflow based on interest	1.863.163	1.663.222
Outflow based on fees	216.593	168.540
Outflow based on gross wages, wage compensation and other personal expenses	824.574	802.732
Outflow based on taxes, contributions and other charges against income	174.351	180.481
Outflows based on other operating costs	1.170.738	1.128.907
<b>Net cash inflow from operating activities before increase or decrease in loans and deposits</b>	<b>2.449.602</b>	<b>1.269.762</b>
<b>Decrease in lending and increase in deposits</b>	<b>8.724.422</b>	<b>9.992.968</b>
Decrease in loans and lending to banks and customers	-	-
Decrease in securities at fair value through Income Statement, investments held for trading and short-term securities held to maturity	5.105.133	-
Increase in deposits from banks and customers	3.619.289	9.992.968

ITEM	31.03.2013	31.03.2012
	Total	Total
<b>Increase of loans and decrease of taken deposits</b>	<b>18.779.790</b>	<b>6.444.945</b>
Increase of loans and investments to banks and customers	18.779.790	5.945.582
Increase of securities at fair value through Income Statement, trading investments and short-term securities held to maturity	-	499.363
Decrease of deposits from banks and customers	-	-
<b>Net cash inflow from operating activities before profit tax</b>	<b>-</b>	<b>4.817.785</b>
<b>Net cash outflow from operating activities before profit tax</b>	<b>7.605.766</b>	<b>-</b>
Paid profit tax	119.552	245.354
Paid dividends	-	-
<b>Net cash inflow from operating activities</b>	<b>-</b>	<b>4.572.431</b>
<b>Net cash outflow from operating activities</b>	<b>7.725.318</b>	<b>-</b>
<b>Cash inflows from investment activities</b>	<b>5.189.894</b>	<b>1.061.832</b>
Inflow from long-term investment in securities	5.185.037	1.058.603
Inflow from sale of intangible investments and fixed assets	4.857	3.229
<b>Cash outflows from investment activities</b>	<b>11.701.383</b>	<b>2.428.906</b>
Outflow based on investment in long-term securities	11.534.429	2.259.633
Outflow for purchase of stakes (participations)	-	-
Outflow for purchase of intangible investments and fixed assets	166.954	169.273
<b>Net cash outflows from investment activities</b>	<b>6.511.489</b>	<b>1.367.074</b>
<b>Cash inflows from financing activities</b>	<b>7.751.559</b>	<b>346.902</b>
Net cash inflows based on subordinated obligations	-	336.170
Net cash inflows based on borrowed loans	7.751.559	10.732
<b>Cash outflows from financing activities</b>	<b>88.040</b>	<b>-</b>
Net cash outflows based on subordinated obligations	88.040	-
<b>Net cash inflow from financing activities</b>	<b>7.663.519</b>	<b>346.902</b>
<b>Total net cash inflow</b>	<b>28.364.896</b>	<b>16.615.346</b>
<b>Total cash outflow</b>	<b>34.938.184</b>	<b>13.063.087</b>
<b>Net cash increase</b>	<b>-</b>	<b>3.552.259</b>
<b>Net cash decrease</b>	<b>6.573.288</b>	<b>-</b>
<b>Cash at the beginning of the year</b>	<b>40.514.180</b>	<b>17.228.970</b>
Positive exchange rate differentials	2.548.431	3.894.608
Negative exchange rate differentials	856.912	9.990.335
<b>Cash at the period-end</b>	<b>35.632.411</b>	<b>14.685.502</b>

## INCOME STATEMENT

### 3.1. Interest Income and Expenses

Interest income and expenses, including default interest and other income and other expenses relating to interest-bearing assets, and/or interest-bearing liabilities, were calculated according to accrual concept and the conditions from the obligation relationship that are defined by the agreement between the Bank and the client.

Interest income also includes income based on financial risk protection instruments, mainly by pegging the annuities to the exchange rate of the Dinar against the EUR, another foreign currency or to the retail price rise index, and are calculated at the close of each month during the repayment and on the date on which the annuity is due for payment.

Net interest income in the period between January – March 2013 totalled RSD 3.041.302 thousand and was RSD 512.884 thousand or 20,28% higher compared with the same quarter of the preceding year.

### 3.2. Fees and Commissions Income and Expenses

Income and expenses based on fees and commissions are recognized according to accrual concept.

Income from fees for banking services and expenses based on fees and commissions are established at the time when they are due for collection or when paid. They are recognized in the Income Statement at the time when they are incurred and/or when due for collection. Income from fees for guarantee approval and other contingent liabilities is accrued in accordance with the period of duration and recognized in the Income Statement proportionally to the duration period.

Net income from fees in the period between January – March 2013 amounts to RSD 1.034.159 thousand which is 3,33% or RSD 33.366 thousand higher compared to the same period last year.

### 3.3. Income and Expenses Based on Securities

Realized and unrealized gains and losses based on the change in the market value of trading securities are recognized through the income statement.

Gains and losses based on the change in amortized value of the securities held to maturity are recognized as income or expense.

Unrealized gains and losses based on securities available for sale are recognized within the revaluation reserves included in the Bank's capital. At the time of sale or permanent decrease in the value of such securities, corresponding amounts of the previously formed revaluation reserves are shown in the Income Statement as gains or losses based on investment in securities.

In the observed period of 2013 the net gains from sale of securities to the amount of RSD 127 thousand fully relates to the sale of shares of the Soja protein Company and treasury bills of the Republic of Serbia issued in Dinars.

Gains/losses based on contracted currency clause and changes in the exchange rate of the securities available for sale, and interest income under the securities available for sale are shown within the Income Statement.

Dividends received based on investment in the shares of other legal entities are shown as income from dividend at the time of their collection.

Impairments for assessed risk values per all types of securities are recognized in the Bank's Income Statement.

#### **3.4. Re-statement of FX Amounts – Income and Expenses from Exchange Rate Differentials**

Business transactions in foreign currency were re-stated in the Dinars at mid-exchange rate fixed on the inter-bank FX market, applicable on the transaction date.

Assets and liabilities shown in foreign currency as at the balance sheet date were restated in the Dinars at mid-exchange rate fixed on the inter-bank FX market, applicable on that date.

Net FX gains and losses arising from business transactions in foreign currency and at restating the balance sheet items shown in foreign currency, were booked as credited or charged to the income statement as gains or losses based on exchange rate differentials.

Net FX gains in the reporting January through March 2013 totalled RSD 1.691.519 thousand, while in the same period last year the Bank recorded negative effect of the exchange rate differentials at the level of RSD 6.095.727 thousand. This is a direct consequence of the Dinar exchange rate movements against the bucket of the currencies between the two reporting periods under review and management of the Bank's FX position.

Assumed contingent liabilities in foreign currency were re-stated in Dinars at middle exchange rate determined on the inter-bank FX market applicable as at the balance sheet date.

#### **3.5. Other Operating Income**

In the overall other types of income coming to RSD 48.392 thousand, other operating revenues had the largest share of 81.06 % which mainly refer to the income from renting of the real estate amounting to RSD 25.211 thousand. The percentage share of these revenues in other types of operating income came to 70.50% in the same reporting period of 2012.

#### **3.6. Net Expenses Based on Indirect Write-Off of Loans and Provisions**

The Bank classifies its financial assets into the following categories: financial assets at fair value whose effects of the changes in the fair value are shown in the Income Statement, loans and receivables, financial assets available for sale, and assets held to maturity. The qualification depends on the purpose for which the financial assets have been acquired. Management classifies its financial investments at the time of initial recognition.

The Bank's financial assets are appraised as at the balance sheet date to establish whether objective proofs of impairment exist. If proofs of impairment exist, a recoverable amount of investment is determined. In order to manage the credit risk adequately and efficiently, the Bank has prescribed by its internal acts special policies and procedures for identifying the bad assets and for managing such assets.

The Bank's management makes estimates of the recoverability of receivables and/or allowance for investments based on individual assessment of risky receivables. Risky receivables are all receivables with delays in repayment. The Bank assesses the recoverable amount of receivables and loans by taking at the same time into account the regularity of payments, debtor's financial standing and the quality of the collateral, as well as the contracted cash flow and historical loss related data.

For assessed impairment amount, the Bank makes allowance against the expenses of the period in which the impairment occurred. If in later periods the Bank management finds that conditions have changed and that impairment is no longer in place, the allowance made earlier is abolished in favor of income. Abolishment of the allowance cannot result in a carrying value of the asset which would be larger than the value such asset would have had if it had not been impaired earlier.

Net expenses based on indirect write-off of loans and provisions amounted to 216.750 thousand, and were by RSD 41.584 thousand higher compared to the same period of 2012. Excluding the effect of provisioning for litigations, these expenses amount to RSD 597.520 thousand. Provisions for litigations were cancelled based on the collection made in litigation with Takovo to the amount of RSD 380.770 thousand.

### **3.7. Costs of Wages, Wage Compensations and other Personal Expenses**

Costs of wages, wage compensations and other personal expenses of RSD 1.031.151 thousand were by RSD 36.576 thousand or 3.68% higher compared to the same period of the last year, mainly due to the rise of the cost of labour by 7.0% in September 2012, the rise of average exchange rate of the Dinar against EUR by 3.4% in terms of the wages contracted with the currency clause and increase of the average salary in RS by 7.4%, as it represents the basis for calculation of the meal allowance, reimbursement and contributions.

### **3.8. Depreciation Costs**

Depreciation costs amounting to RSD 195.134 thousand increased compared with the period January – March 2013 by RSD 10.684 thousand, or 5.79 %, mainly due to the newly purchased fixed assets and intangible investments during the previous and this year.

### **3.9. Operating Costs and other Operating Costs**

Operating costs and other operating costs shown in the amount of RSD 1.208.192 thousand increased compared to the same period of the last year by RSD 25.643 thousand or 2.16%.

The largest items of operating and other operating costs refer to:

- costs of production services to the amount of RSD 475.748 thousand, followed by the highest sums for: rental costs of office space and space for advertising to the amount of RSD 142.372 thousand, as well as the advertising and marketing costs to the amount of RSD 109.990 thousand.
- intangible costs totalling RSD 373.519 thousand, the highest individual item being the cost of deposit insurance coming to RSD 180.936 thousand and,
- costs of materials amounting to RSD 123.612 thousand.

### **3.10. Income and Expenses Based on Changed Value of Property and Obligations**

Loans and deposits in Dinars for which the protection against risk has been contracted by pegging the exchange rate of the Dinar against the EUR, another foreign currency or the retail price rise index, were revalued in accordance with the concrete agreement for each loan. The difference between the nominal value of outstanding loan principal or unpaid deposits and the revalorized amount is shown within the receivables based on loans or deposit liabilities. The effects of this revaluation are recorded within income and expenses based on changed value of property and obligations.

In the period between January – March 2013, income from changed value of assets and liabilities totalled RSD 906.946 thousand, and expenses on this basis were at the level of RSD 2.595.725 thousand, which makes a net expense of RSD 1.688.779 thousand. The declared net income, unlike net expense of the preceding period (coming to RSD 6.122.662 thousand) was under direct influence of the movements of the Dinar exchange rate for loans and liabilities contracted with the currency clause (EUR, USD and CHF) as a form of protection against the risk and management of the Bank's FX position.

## **BALANCE SHEET**

### **ASSETS**

In the Bank assets, loans and deposits to customers had a dominant share of 52.06% (2012: 54.63%) followed by callable deposits and loans with a share of 17.34% (2012: 13.28%), cash and cash equivalents with a share of 10.57% (2012: 12.50%) and securities (own securities excluded) with a share of 12.60% (2012: 12.75%).

#### **3.11. Cash and Cash Equivalents**

In the cash flow balance sheet, cash and cash equivalents involve the cash, assets in accounts with other banks and checks sent for collection.

As at March the 31st 2013, cash and cash equivalents totalled RSD 35.632.411 thousand and accounted for 10.57% of total Bank assets (12,50 % on 31.12.2012). Against December the 31st 2012, this item decreased by RSD 4.881.769 thousand, which mostly resulted from investments in REPO transactions with the NBS.

#### **3.12. Callable Deposits and Loans**

As at March the 31st 2013, callable deposits and loans with the balance at RSD 58.462.758 thousand and the percentage share of 17.34% in total assets, increased year on year by RSD 15.409.256 thousand or 35.79%. The net increase is the result of increasing lending REPO transactions in Dinars by RSD 14.000.000 thousand and an increase in foreign exchange obligatory reserves with the NBS by RSD 1.409.256 thousand.

#### **3.13. Loans and Deposits**

Loans are shown in the balance sheet at the level of approved loans, less repaid principal and less the allowance based on the assessment of the concretely identified risks for certain loans and risks that are empirically included in the loan portfolio. In assessing the mentioned risks, the management applies the methodology, which is based on full application of IAS 39.

Loans in Dinars, for which the protection against risk has been contracted by pegging the exchange rate of the Dinar against the EUR, another foreign currency or the retail price rise index, were revalued in accordance with the concrete agreement for each loan. The difference between the nominal value of outstanding principal and the revalued amount is shown within the loan receivables. The effects of this revaluation are recorded within income and expense based on changed value of property and obligations.

Net positive or negative exchange rate differentials resulting from business transactions in foreign currency and from restating the balance sheet items in foreign currency, were accounted for to or against the income statement as gains or losses based on exchange rate differentials.

Loans and deposits to customers to the amount of RSD 175.478.254 thousand and with a share of 52.06% in total assets in 2013, were lower compared to 2012 by RSD 1.628.611 thousand or 0.92%, which is to the largest extent the result of decrease in corporate lending by 5.5 %, mostly arising from the collection of overdue loans, but also 1.60% appreciation of Dinar against Euro in the period January through March 2013. Loans and advances to banks increased by 2.6 times, and retail lending by 2.1%.

#### **3.14. Securities (Own Shares Excluded)**

Investments in securities other than own shares amounting to RSD 42,487,478 thousand or 12.60% share in the total assets increase compared to the 2012 by RSD 1,139,759 thousand, or 2.76% as a result of increased investments in bonds and treasury bills of the Republic of Serbia in foreign currency amounting to RSD 3,302,197 thousand while reducing investments in securities of the Republic of Serbia in dinars RSD 2,162,438 thousand based on maturity date.

#### **3.15. Equity shares**

On March the 31st 2013, equity shares amounted to RSD 5.957.251 thousand and comprise 1.77% of the total assets. The achieved growth compared to 31.12.2012 to the amount of RSD 40.218 thousand primarily resulted from the increase in the share in equity of non-resident persons (Master and Visa International companies).

#### **3.16. Other Investments, Intangible Investments, Fixed Assets and Investment Properties, Non-Current Assets Intended for Sale, Deferred Tax Assets and Other Assets**

All listed positions make only 5.12% of the total assets, the highest percentage of which refers to fixed assets and investment properties that totalled 2.21%, followed by other assets 1.44% and other loans 1.77%. Other assets, amounting to RSD 4.865.202 thousand, increased by RSD 1.492.909 thousand year on year, mostly due to the influence of growth in demand arising from buying and selling the currencies on the FOREX market and receivables in foreign currency based on spot transactions in relation to the increase in other categories of other investments.

### **LIABILITIES**

In the period January until March 2013 no major changes took place in the structure of liabilities compared to 31 December 31, 2012. In the structure of liabilities, the highest share of deposits and capital remained, with the total percentage of 88.98% (2012: 91.12%) of total liabilities. Other items account for 11.02% of total liabilities, of total liabilities, wherewith the highest portion of this position refers to other liabilities (based on lines of credit and subordinated debt) that come to 10.13%.

#### **3.17. Deposits**

Deposits are shown at the level of deposited amounts, which can be increased by calculated interest, which depends on the obligation relationship between the depositor and the Bank. The Bank used to contract deposit interest rates depending on the deposit amount.

FX deposits are shown in the Dinar according to mid-exchange rate of currencies applicable as at the balance sheet date.

In the balance sheet, deposits are shown as transaction and other deposits.



The most significant share in the structure of liabilities was that of other deposits in the amount of RSD 191.984.859 thousand, which represented 56.96% of total liabilities (2012: 60.21%) followed by transaction deposits in the amount of RSD 46.215.346 thousand with a share of 13.71% (2012: 12,44%) and capital in the amount of RSD 61.714.714 thousand and a share of 18.31% (2012: 18,47%).

If compared with 2012, the Bank increased the level of transaction deposits by RSD 5.878.570 thousand or 14.57%, while other deposits decreased to the amount of RSD 3.199.109 thousand or 1.64%. In the structure of transaction deposits, deposits in local currency continued to be dominant with the share of 72.05%, while the remaining 27.95% relates to deposits in foreign currency. In other deposits, the FX deposits are predominant – 87.14% share, while the share of Dinar deposits is at 12.86%. FX savings increased by EUR 23 million.

### 3.18. Provisions

The Bank's provisions of RSD 1.245.926 thousand include the provisions for: coverage of obligations (lawsuits), long-term employees' wages, and provisions for losses under off-balance sheet assets. In the observed period, compared to the 2012, the provisions decreased to the amount of RSD 1.085.834 thousand. The decrease mainly refers to cancellation of provisions based on the lawsuit. The decrease is mostly related to the reversal of provisions made on the basis of favorable judgment in a dispute with Takovo.

### 3.19. Capital

The Bank's capital comprises the original founding capital, shares of later issues, reserves from the profit, revaluation reserves, unrealized losses based on securities available for sale, accumulated result, and the current period result.

The Bank's capital was formed from cash invested assets of the Bank founders. The founder cannot withdraw the assets invested in the Bank's capital.

As at March the 31<sup>st</sup> 2013, the Bank's capital consists of:

In thousand RSD	2013.	2012.
Share capital	17.191.466	17.191.466
Issue premium	22.843.084	22.843.084
Capital	40.034.550	40.034.550
Reserves from the profit	14.785.440	14.785.440
Revaluation reserves	1.234.271	867.774
Unrealized losses based on securities available for sale	(1.494)	(7.016)
Reserves	16.018.217	15.646.198
Accumulated profit	5.661.947	4.185.812
<b>Balance</b>	<b>61.714.714</b>	<b>59.866.560</b>

In conformance with the Bank's founding acts, the Bank's capital consists of the share capital and Bank reserves.

The share capital was formed by initial investments made by the shareholders and later issues of new shares. The shareholders have the right to manage the Bank, as well as the right to participate in the profit distribution.

Based on the Decision of the Securities Commission of 17 March 2011, the Bank replaced the shares of the nominal value of 10,000.00 Dinars with the shares of a nominal value of 1,000.00 Dinars.

The shares were replaced in order to increase the liquidity of the securities and make them more easily accessible to a broader circle of small investors.

The Bank is bound to maintain the minimum capital adequacy ratio of 12% established by the National Bank of Serbia, according to the Basel Convention applicable to all banks. The capital adequacy ratio of the Bank as at March the 31st 2013 calculated based on the financial statements, is 21,69 % calculated by applying the decisions of the National Bank of Serbia made public in 2013.

Moreover, the Bank is bound to maintain the money-capital portion at the level of EUR 10.000 thousand. As at 31.03.2013, the money-capital portion was above the prescribed level.

The structure of the share capital – ordinary shares as at March the 31<sup>st</sup> 2013 was as follows:

Shareholder Name	share %
Republika Srbija	42,60
EBRD, LONDON	25,00
Jugobanka AD Beograd in bankruptcy	3,69
Evropa osiguranje AD Beograd in bankruptcy	2,75
INVEJ DOO, Beograd	2,64
ARTIO INT. EQUITY FUND, New York	2,35
Company Dunav, Beograd	1,97
Others	19,00
	<u>100,00</u>

According to the Decision of the Bank No. 7710/1-3 dated 24.04.2013, the profit from 2012 was distributed. Distribution anticipated the amount of RSD 37.351 thousand to be allocated for payment of dividends on preference shares.

#### 4. RECEIVABLES FROM AND OBLIGATIONS TO SUBSIDIARIES

##### 4. A . Balance as at 31.03.2013

RECEIVABLES							RSD thousand	
Subsidiary	Loans and advances	Interests and fees	Other assets	Impairments	Net BS exposure	Off-balance	Total	
1. Kom. banka AD Budva	5.629	880	-	-	6.509	-	6.509	
2. Kom.banka AD Banja Luka	2.917	12	-	-	2.929	895.660	898.589	
3. Kombank INVEST	-	-	-	-	-	200	200	
<b>TOTAL</b>	<b>8.546</b>	<b>892</b>	<b>-</b>	<b>-</b>	<b>9.438</b>	<b>895.860</b>	<b>905.298</b>	

##### LIABILITIES

LIABILITIES					RSD thousand
Subsidiary	Deposits and loans	Interests and fees	Other liabilities	Total	
1. Kom. banka AD Budva	174.373	-	1.563	175.936	
2. Kom.banka AD Banja Luka	20.096	-	-	20.096	
3. Kombank INVEST	17.530	59	-	17.589	
<b>TOTAL:</b>	<b>211.999</b>	<b>59</b>	<b>1.563</b>	<b>213.621</b>	

##### INCOME AND EXPENSES 01.01 – 31.03.2013

INCOME AND EXPENSES 01.01 – 31.03.2013						RSD thousand
Subsidiary	Interest income	Fees and commission income	Interest expenses	Fees and commission on expenses	Net income / expenses	
1. Kom. banka AD Budva	30	271	-	(263)	38	
2. Kom.banka AD Banja Luka	-	155	(106)	(65)	(16)	
3. Kombank INVEST	-	11	(421)	-	(410)	
<b>TOTAL:</b>	<b>30</b>	<b>437</b>	<b>(527)</b>	<b>(328)</b>	<b>(388)</b>	

Based on the transactions with affiliated members, Komercijalna Banka recorded a net foreign exchange gains to the amount of RSD 2.899 thousand.

4. B . Balance as at 31.12.2012

RECEIVABLES

RSD thousand

Subsidiary	Loans&advances	Interest and fees	Impairments	Net BS exposure	Off-balance	Total
1. Kom. banka AD Budva	5.686	892	-	6.578	-	6.578
2. Kom.banka AD Banja Luka	2.963	-	-	2.963	909.746	912.709
3. Kombok INVEST	-	1	-	1	200	201
<b>TOTAL:</b>	<b>8.649</b>	<b>893</b>	<b>-</b>	<b>9.542</b>	<b>909.946</b>	<b>919.488</b>

LIABILITIES

RSD thousand

Subsidiary	Deposits and loans	Interests and fees	Other liabilities	Total
1. Kom. banka AD Budva	487.804	-	1.588	489.392
2. Kom.banka AD Banja Luka	8.085	-	-	8.085
3. Kombok INVEST	14.906	38	-	14.944
<b>TOTAL:</b>	<b>510.795</b>	<b>38</b>	<b>1.588</b>	<b>512.421</b>

INCOME AND EXPENSES for 01.01- 31.03.2012

RSD thousand

Subsidiary	Interest income	Fee and commission income	Interest expense	Fee and commission expense	Net income / expense
1. Kom. banka AD Budva	62	110	-	(125)	47
2. Kom.banka AD Banja Luka	312	211	(106)	(164)	253
3. Kombok INVEST	-	53	(832)	-	(779)
<b>TOTAL:</b>	<b>374</b>	<b>374</b>	<b>(938)</b>	<b>(289)</b>	<b>(479)</b>

Based on the transactions with affiliated members, Komercijalna Banka recorded a net foreign exchange losses to the amount of RSD 18.400 thousand.

## 5. RISK MANAGEMENT

The Bank has recognized risk management process as the key element of business management given that risk exposure is an inseparable part of banking and is managed through a process of continued identification, measurement, monitoring, minimizing and setting of risk limits and through other types of control, including reporting in accordance with adopted strategies and policies.

The Bank has established a comprehensive and reliable risk management system that includes: risk management strategies, policies and procedures, appropriate organizational structure, effective and efficient process of managing all risk it is exposed to, adequate system of internal controls adequate information system and process of internal capital adequacy assessment.

Risk management process involves clear determining and documenting risk profile and adjusting risk profile to the Bank's aptitude to assume risk in accordance with the adopted strategies and policies.

The basic objectives that the Bank set for the risk manages system are the following: minimizing the negative effects on financial result and equity within acceptable risk levels, maintaining the required level of capital adequacy, developing the Bank's activities in accordance with business opportunities and market development with a view to gain competitive advantage.

The Bank implements Basel II standards and permanently monitors all the announcement and amendments to the effective regulations, analyses the risk levels and undertakes measures for timely reconciliation of its operations with newly enacted regulations in accordance with the risk level acceptable to the Bank. Through the clearly defined process of introducing new products, the bank analyses the influence of all new services and products on the future risk exposures in order to optimize its revenues and losses based on the estimated risk as well as to minimize all potential adverse effects on the Bank's financial result.

### **Risk Management System**

The risk management system is governed by the following internal enactments:

- Risk Management Strategy and Capital Management Strategy;
- Risk Management Policies;
- Risk Management Procedures;
- Methodologies for Managing Individual Risks; and
- Other enactments.

Risk Management Strategy sets out:

- Long-term objectives, defined by the Bank's business policy and strategy and its aptitude to assume risk determined in accordance with those objectives;
- Basic principles of risk assumption and management;
- Basic principles of the process of internal assessment of the Bank's capital adequacy; and
- Overview and definitions of all types of risk the Bank is exposed to or may be exposed to.

The Bank specified the basic principles of risk management for meeting its long-term objectives:

- Organizing operation of a separate organizational unit for risk management;
- Functional and organizational separation of risk management activities from the regular operating activities of the Bank;
- Comprehensive risk management;
- Effective risk management;
- Cyclic risk management;

- Developing risk management as a strategic orientation; and
- Risk management as a part of corporate culture.

Policies for managing certain risk types define the following:

- Manner of organizing risk management processes within the Bank and clear division of personnel responsibilities in all stages of the process;
- Manner of assessing the Bank's risk profile and methodology for identifying, measuring and assessing risks;
- Manners of risk monitoring and control and establishing the system of limits, i.e. types of limits the Bank uses as well as their structure;
- Measures for risk mitigation and rules for implementation thereof;
- Manner and methodology for implementing the process of internal assessment of the Bank's capital adequacy;
- Principles of the system of internal controls; functioning; and
- Framework and frequency for stress testing and procedure in instances of unfavorable test results.

Procedures for managing certain risk types define, in greater detail, the process of managing risks and competencies and responsibilities of all organizational units of the Bank in the risk management system.

Individual methodologies further and in more detail prescribe methods and approaches used in the risk management system.

### **Competencies**

*The Board of Directors* is authorized and responsible for establishing a uniform risk management system and for monitoring such system, adopting policies and procedures for risk management and capital management strategy, establishment of internal control system, supervision of the work of the Executive Board and execution of the process of internal capital adequacy assessment.

*The Executive Board* is authorized and responsible for implementation of risk management strategy and policies, capital management strategy adoption and efficiency analysis of risk management procedure implementation, which define processes of identifying, measuring, minimizing, monitoring, controlling reporting risk the Bank is exposed to.

*The Audit Committee* is authorized and responsible for continued analysis and monitoring of the adequate implementation of the adopted risk management strategies and policies and internal control system. At least monthly, the Audit Committee reports to the Board of Directors on its activities and identified irregularities and proposes how to eliminate them.

*The Asset and Liability Management Committee* is authorized and responsible for monitoring the Bank's risk exposure resulting from the structure of its receivables, payables and off-balance sheet items, and proposes measures for managing interest and liquidity risks.

*The Credit Committee* decides on loan approval requests within framework determined by the Bank's enactments, analyses the Bank's exposure credit, interest rate and currency risk, analyzes loan portfolio and proposes measures to be taken to the Executive Board.

*The Receivables Collections Committee* is authorized and responsible for managing risk-weighted placements; it makes decisions on the write-off of risk-weighted loans up to set limits of authorization and recommends write-off of loans to the Executive Board and Board of Directors exceeding its limits of authorization.

*The Risk Management Organizational Unit* defines and proposes the risk management strategy and policies to the Board of Directors for adoption, defines and proposes risk management procedures and methodologies to the Executive Board for adoption, identifies, measures, mitigates, monitors, controls and reports on the risks the Bank

is exposed to. It is also in charge of developing models and methodologies for all stages of risk management and reporting to the competent Bank's bodies.

*The Asset Management Division* is responsible for managing assets and liquidity, the Bank's assets and liabilities, their overall financial structure, and is primarily responsible for the Bank's liquidity risk, interest rate risk and foreign currency risk.

*The Internal Audit Division* is authorized and responsible for continued monitoring of implementation of risk management policies and procedures at Bank level, and tests the adequacy of procedures and the Bank's compliance thereto. Internal Audit reports its findings and recommendations to the Audit Committee and the Board of Directors.

*The Compliance Control Division* is obligated to identify and assess compliance risks at least annually and propose risk management plans, whereof it prepares a report and submits it to the Executive Board.

### **Risk Management Process**

The Bank regularly measures and evaluates risks identified in its operations. Measurement entails applying qualitative and quantitative measurement methods and models that enable detection of changes in risk profile and assessment of new risks.

For all risks identified the Bank determines their significance based on as comprehensive assessment of risks inherent in the Bank's particular operations, products, activities and processes.

Risk alleviation or mitigation involves risk diversification, transfer, minimization and or avoidance; the Bank performs risk mitigation in accordance with risk profile and risk appetite.

Risk monitoring and control is based on limits that are set by the Bank. They in turn depend on business strategy and the business environment, as well as on the level of risk that the Bank is ready to accept.

Risk management reports are regularly submitted to: the Bank's Board of Directors, Executive Board, Audit Committee, Asset Liability Management Committee and Credit Committee, and they contain all the information required for risk assessment and reaching of conclusions about the Bank's risks.

### **Types of Risk**

In its business operations the Bank is exposed to the following risks in particular: credit risk and related risks, liquidity risk, market risk and operational risk, investment risk, country risk and all other risks that may occur in the course of the Bank's regular operations.

#### **5.1. CREDIT RISK**

Credit risk represents the risk of negative effects on the Bank's financial result and capital arising from debtors' inability to settle the matured liabilities to the Bank.

The Bank monitors the following risks within the credit risk:

- **Default risk** - the risk of loss that may arise if a debtor fails to settle liabilities toward the Bank;
- **Downgrade risk** - the risk of loss that may arise if a risk level of a debtor is downgraded (deterioration of the customer credit rating);
- **Risk of change in the value of assets** - the risk of loss that may arise on assets in the event of a decline in their market value as compared to the price at which assets were acquired;

- **Credit foreign exchange risk** – represents probability that the Bank will incur a loss due to default of the debtor in liability settlement within contractually defined terms, which is caused by adverse impact of the RSD exchange rate changes on the debtor's financial situation;
- **Concentration risk** – represents a risk that is a direct or indirect outcome of the Bank's exposures the same or similar risk factor or type, such as: exposure to a single entity or a group of related parties, industries, geographical regions, types of products and activities, collaterals, financial instruments;
- **Exposure risk** - is a risk that can arise from the Bank's exposure to a single entity, group of related entities or the Bank's related parties;
- **Country risk** – relates to the borrower's country of origin and represents the probability of negative effects on the Bank's financial result and equity due to the inability to collect receivables from abroad and is caused by political, economic and social conditions in the borrower's country of origin.

In addition to the aforesaid risks, the Bank also monitors the following related risks:

- **Residual risk** – is a risk that credit risk mitigation techniques may be less efficient than expected, i.e. that their application is not sufficient to alleviate the risks the bank is exposed to;
- **Risk of reduced value of receivables** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to reduced value of repurchased receivables for cash on non-cash liabilities of the previous creditor to the debtor;
- **Settlement/delivery risk** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to counterparty default on free delivery transactions as of contractually defined settlement/delivery date;
- **Counterparty risk** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to counterparty failure to settle its liabilities prior to the ultimate settlement of the transaction cash flows, i.e. settlement of cash payment.

According to the volume, type and complexity of its operations, the Bank has organized the credit risk management process and clearly delineated employee responsibilities in all stages of the process. The organizational model of credit risk management system enables adequate communication, information exchange and collaboration at all organizational levels within the Bank as well as clear operational and organizational separation of functions for independent risk management and supporting activities on one hand and the activities of risk assumption on the other, i.e. segregation of duties, competencies and responsibilities. The Bank has also established an adequate information system for full coverage of persons involved in credit risk management system and appropriate management reporting.

The objective of credit risk management is to minimize adverse effects of the credit risk on the Bank's financial result and equity based on balance sheet and off-balance sheet investments and operations with counterparties for items carried in the banking book.

The level of credit risk exposure acceptable to the Bank is in line with the defined risk management strategy and depends on the Bank's portfolio structure based on which negative effects on the Bank's financial result is limited and capital requirements for credit risk, settlement/delivery and counterparty risk are minimized in order to maintain capital adequacy at an acceptable level. The Bank approves loans to (corporate and retail clients) which are estimated as creditworthy. On the other hand, the Bank does not make high-risk investments such as investments in highly profitable projects with significant risk levels.

The basic principles of credit risk management are as follows:

- Managing credit risk at the individual loan level as well as the Bank's entire portfolio level;
- Maintaining credit risk level that minimizes the negative effects on the Bank's financial result and capital;
- Investment rating according to risk;
- Operating in accordance with best banking practices of loan approval;
- Ensuring adequate credit risk management controls.



In its effort to manage credit risk the Bank seeks to do business with customers that have good credit rating and to acquire appropriate collaterals to secure repayments. The Bank assesses creditworthiness of each customer upon the submission of a loan application and regularly monitors its debtors, loans and collaterals, in order to be able to undertake appropriate activities for the purpose of collecting its receivables.

Credit risk identification involves analysis of all indicators leading to the emergence and increase in credit risk exposure. The Bank determines the causes of the current credit risk exposure in a comprehensive and timely manner and assesses such causes based on the incurred and projected changes in the market, as well as based on the introduction of new products and activities. The Bank's credit risk depends on the debtor creditworthiness, its regularity in settling liabilities due to the Bank and collateral quality.

The Bank performs quantitative and/or qualitative measurement, i.e. assessment of the identified credit risk. The credit risk measurement process is based on two parallel approaches:

- Regulatory approach – process of impairing investments and estimating provisions against losses per off-balance sheet as required by IAS 39 and IAS 37 and calculating provisions pursuant to the regulations of the National Bank of Serbia;
- Internal approach – measuring risk level of individual loans and investments based on the internally adopted rating system.

The rating system is not merely an instrument for forming individual decisions and assessing risk levels of individual investments; it is also a basis for portfolio analysis, support in loan approval and loan impairment procedure as well as in estimating provisions against losses per off-balance sheet items for the purpose of loan and investment ranking by risk level and stating realistic value of receivables.

In addition to the internal rating system, in credit risk analysis the Bank also uses principles prescribed by the National Bank of Serbia, which require classification of receivables and investments based on the prescribed criteria as well as calculation of the reserve for estimated credit risk losses. Application of these principles allows the Bank to cover unexpected losses due to the customer's inability to settle liabilities as they fall due, in accordance with contractually defined terms. For these purposes, the Bank classifies receivables and assesses the level of necessary reserve using the regular analysis of portfolio. The analysis includes the measurement of adequacy of reserves formed against individual borrowers, risk categories, portion of portfolio and at overall portfolio level. Reserves for estimated losses represent a certain form of hedge against potential adverse effects in case invested funds are not repaid when due and in full.

Prior to loan approval, the Bank assesses the creditworthiness of the borrower based on internally defined criteria as a primary and offered collateral as a secondary source of collection/loan repayment. Based on the identified and measured credit risk level (assessed financial situation and credit worthiness of the borrower, value and legal security of the credit hedge and other relevant factors), and independent risk assessment, the Bank's competent bodies enact a loan approval decision in accordance with the defined decision making system.

Decisions on credit risk exposure are defined through the decision making system that depends on the type of customer and exposure level: for loans within defined limits decisions are made by the branch credit committees, although in certain cases approval of the risk management organizational unit is required. Central Credit Committee decides on the loans in excess of the defined limits (depending on the type of client) with prior opinion of the risk management organizational unit. The Executive Board and Board of Directors make decisions depending on the exposure levels.

In decision making related to areas of crediting, irrespective of the decision making level, the principle of double control, the so-called "four eyes principle," is observed which ensures that there is always a party that proposes and a party that approves a particular loan/investment.

For investments contracted in foreign currencies or dinars indexed to a currency clause, the Bank estimates the effects of the changes in foreign exchange rates on the financial situation and creditworthiness of debtors and particularly analyzes adequacy of the debtor's cash flows in relation to the changed level of liabilities per loans assuming that there will be certain fluctuation in RSD exchange rates on an annual basis.

Alleviating credit risk entails maintaining the risk at the level acceptable to the Bank's risk profile, i.e. maintaining acceptable level of the Bank's loan portfolio.

The basic techniques for credit risk mitigation are as follows:

- Exposure limits – concentration risk;
- Investment diversification;
- Collaterals; and
- Residual risk.

The Bank's exposure limits per individual debtor are based on the assessment of the debtor's creditworthiness, whereas the exposure limits at the portfolio level are focused on restricting exposure concentration within the portfolio. The Bank continuously controls credit risk movements within a defined risk profile.

Concentration risk includes: large exposure (exposure to a single entity or a group of related entities and the Bank's related parties), group exposures with the same or similar risk factors such as industry sectors, types of products, geographical areas and the like, county risk and credit risk hedges.

Investment diversification is aimed at alleviating credit risk through reduction portfolio concentrations in certain segments of assets.

Monitoring investment quality at the individual debtor level is primarily based on obtaining updated information on the financial situation and creditworthiness of the debtor as well as on the market value of collateral, whereas credit risk monitoring at the portfolio level is performed through identification of changes at the level of client groups with certain preset levels of risk, investment, collateral and required reserves for estimated and unexpected losses for the purpose of establishing management of the asset balances and quality. For protection against credit risk exposure, in addition to the regular monitoring of the customers' business operations, the Bank contractually defines security instruments (collaterals), which reduce credit risk.

In order to protect itself from changes in the market value of collaterals (mortgages, pledges, securities etc.), the Bank adjusts the appraised collateral value for a defined percentage depending on the collateral type and location, which percentage is reviewed at least annually or more frequently as appropriate. necessary. In this way, the Bank protects itself from potential losses arising from the impossibility of collection of receivables through security instrument activation.

Credit risk control entails a process of continuous reconciling business operations with the defined system of limits, both on a daily and monthly bases, as well as under conditions of large credit exposure approaching the upper risk profile limit, i.e. upon introduction of new products and business activities.

As a hedge against counterparty default risk, the Bank undertakes the following steps in respect to collection of due receivables: rescheduling or restructuring, out-of-court settlement, seizure of goods or properties in order to collect receivables, sale and/or assignment of receivables, executing agreements with interested third parties and instigating court proceedings and other measures.

The Bank reschedules and restructures receivables from customers experiencing certain difficulties in operations. If the undertaken measures for regulating collection, i.e. enforced collection and court proceedings fail to provide expected results, i.e. when receivables cannot be collected in full, the Bank initiates write-off of the remaining receivables.

Apart from credit risk exposure, the Bank also has off-balance sheet exposures (various types of payment and performance guarantees, acceptances and letters of credit) based on which the Bank has contingent liabilities to make payments on behalf of third parties. For off-balance sheet exposures the Bank uses the same control processes and procedures that are used for credit risk.

Credit risk reporting includes internal and external reporting systems executed on a monthly basis according to a preset schedule and in conformity with the defined reporting system.

### 5.1.1. Total Credit Risk Exposure

The largest credit risk for the Bank arises from actual loan arrangements; however, the Bank is exposed to the credit risk based on off-balance sheet items, which is caused by commitments and contingent liabilities. The total exposure to credit risk is presented here in the gross amount before the effects of risk alleviation and asset impairment.

in thousands of RSD

Breakdown of Assets	(gross)		Other assets		Total	
	Assets subject to classification					
	31.03.2013.	31.12.2012.	31.03.2013.	31.12.2012.	31.03.2013.	31.12.2012.
<b>I.Assets</b>	<b>199.538.545</b>	<b>197.880.639</b>	<b>62.972.294</b>	<b>47.310.320</b>	<b>262.510.839</b>	<b>245.190.959</b>
Revocable loans and deposits	-	-	58.462.758	43.053.502	58.462.758	43.053.502
Interest, fee and commission receivables and changes in the fair value of derivatives and other receivables	3.342.043	3.085.283	40.308	25.575	3.382.351	3.110.858
Loans and advances to customer	185.102.086	186.179.565	2.512.462	2.633.725	187.614.548	188.813.290
Other investments	6.951.403	5.943.858	458.526	461.894	7.409.929	6.405.752
Other assets	4.143.013	2.671.933	1.498.240	1.135.624	5.641.253	3.807.557
<b>II. Other assets</b>	<b>21.122.198</b>	<b>16.818.528</b>	<b>63.406.185</b>	<b>71.412.030</b>	<b>84.528.383</b>	<b>88.230.558</b>
Cash and cash equivalents	18.495.887	14.265.528	17.136.524	26.248.652	35.632.411	40.514.180
Securities	1.781.380	1.748.287	40.710.387	39.604.104	42.491.767	41.352.391
Equity investments	844.931	804.713	5.559.274	5.559.274	6.404.205	6.363.987
<b>III. Off-balance sheet items</b>	<b>32.867.176</b>	<b>33.879.026</b>	<b>59.866</b>	<b>59.580</b>	<b>32.927.042</b>	<b>33.938.606</b>
Payment guarantees	7.147.427	7.870.828	-	-	7.147.427	7.870.828
Performance bonds	5.876.085	6.770.801	159	438	5.876.244	6.771.239
Acceptances	43.439	51.331	-	-	43.439	51.331
Irrevocable letters of credit	509.032	602.218	-	-	509.032	602.218
Irrevocable commitments	18.777.046	17.753.588	59.707	58.995	18.836.753	17.812.583
Other	514.147	830.260	-	147	514.147	830.407

### 5.1.2. Downgrade Risk

The quality of the Bank's assets is measured by the level of exposure to individual risk categories according to internal rating system criteria. The internal rating system focuses on quantitative and qualitative parameters for assigning customer ratings. The rating scale consists of 5 risk categories that are subdivided into 17 subcategories. The rating scale is used as a uniform method for assigning ratings which ensures that customers with the same rating have the same credit characteristics and the same probability of default, in part or in full,

over the period of one year. The basic parameters of credit risk used in determining a risk subcategory are calculated and monitored on a monthly basis.

A low level of risk implies doing business with customers with a high credit rating (risk rating categories 1 and 2), increased level of risk implies doing business with customers with operating difficulties that could have a negative impact on the settlement of liabilities (risk rating category 3), and a high level of risk characterizes customers with negative operating results and poor credit rating (risk rating categories 4 and 5).

The Bank guards against downgrade risk through continuous monitoring of customers' business operations and by identifying changes that could arise through: deterioration of a borrower's financial standing, delays in repayment and changes in the business environment, as well as by securing appropriate collaterals.

### 5.1.3. Risk of Change in the Value of Assets

Allowance for impairment of investments is intended to ensure reasonable, cautious and timely registering of losses on loan impairment, as well as to intervene in respect of contingent liabilities with a view to protect the Bank in the period when the loss occurs and is definitely confirmed (realized), due to inability to collect contracted amounts or through outflow of assets to settle contingent liabilities.

Allowance for impairment of investments and provisions are made when there is justification and objective evidence of impairment arising as the result of events that occurred after initial recognition of a loan, that have a negative effect on future cash flows associated with a loan.

Key elements in assessing impairment of investments are as follows: overdue payments on principal or interest, cash flow difficulties on the part of the borrower, the borrower's credit rating deterioration or changes in the initial terms of contract etc.

Allowance for impairment is based on estimated future cash flows from the borrower's business or collateral foreclosure if it is assessed that a loan can be realistically settled from such assets.

#### **Assessment of Allowance for Impairment of Receivables**

The Bank assesses allowance for impairment of receivables on an individual and on a group basis.

##### ***Individual Assessment***

The Bank assesses impairment of each individually significant investment and considers the financial position of the loan beneficiary, sustainability of its business plan, its ability to improve performance in the event of financial difficulties, income projections, availability of other financial support and collateral value which can be realized, as well as scheduling of expected cash flows. In the event of new information coming to light that significantly alters the customer's creditworthiness, value of collateral and likelihood that liabilities toward the Bank will be settled, ad hoc assessment of loan impairment is performed.

**Group Assessment**

Impairment is assessed on a group basis for investments that are not individually significant and for individually significant loans and advances, when there is no objective evidence of individual impairment. Group assessment is performed monthly within groups that are determined based on internal methodology and internal rating system. Group impairment percentages are calculated based on migration of risk rating categories in default status per type of borrower or product. The obtained migration percentages are adjusted for collected receivables.

Impairment of loans decreases the value of loans and is recognized as an expense in the income statement.

**Assessment of Provisions for Losses on Off-Balance Sheet Items**

Assessment of provisions for losses on off-balance sheet items (contingent liabilities) is performed when it is estimated that it is fairly certain that an outflow of assets will be required to settle contingent liabilities.

In assessing provisions for contingent losses on off-balance sheet items, funds obtained by activating collaterals are recognized if it is completely certain that cash outflows for contingent liabilities will be settled from collaterals.

**Overview of Individual and Group-Level Impairment Allowance of Balance Sheet Assets** in thousands of RSD

	Loans and Advances		Equity Investments	
	31.03.2013.	31.12.2012	31.03.2013.	31.12.2012
<b>I. Individual impairment allowance</b>				
Rating category 1	-	-	298.160	298.160
Rating category 2	4.517.286	4.302.381	102.100	102.100
Rating category 3	10.776.480	5.932.405	34.525	34.525
Rating category 4	1.388.097	3.429.283	5.328	5.328
Rating category 5	23.579.650	22.952.340	364.600	364.600
<b>Loans and receivables, gross</b>	<b>40.261.513</b>	<b>36.616.409</b>	<b>804.713</b>	<b>804.713</b>
<b>Impairment allowance</b>	<b>13.673.438</b>	<b>13.199.917</b>	<b>443.036</b>	<b>443.036</b>
<b>Carrying amount</b>	<b>26.588.075</b>	<b>23.416.492</b>	<b>361.677</b>	<b>361.677</b>
<b>II. Group-level impairment allowance</b>				
Rating category 1	64.283.100	66.489.041	-	-
Rating category 2	46.909.776	49.822.691	-	-
Rating category 3	27.881.465	16.146.609	-	-
Rating category 4	3.293.960	3.051.788	-	-
Rating category 5	4.158.795	3.886.661	-	-
<b>Loans and receivables, gross</b>	<b>146.527.096</b>	<b>139.396.790</b>	-	-
<b>Impairment allowance</b>	<b>3.829.534</b>	<b>3.553.123</b>	-	-
<b>Carrying amount</b>	<b>142.697.562</b>	<b>135.843.667</b>	-	-
<b>III. Receivables due but not impaired</b>				
Rating category 1	1.761.373	991.610	-	-
Rating category 2	1.399.402	5.793.228	-	-
Rating category 3	-	-	-	-
Rating category 4	-	-	-	-
Rating category 5	-	-	-	-
<b>Loans and receivables, gross</b>	<b>3.160.775</b>	<b>6.784.838</b>	-	-
<b>Receivables due but not impaired include:</b>				
0-30 days past-due	3.051.928	6.761.200	-	-
31-60 days past-due	108.847	23.638	-	-
61-90 days past-due	-	-	-	-
91-180 days past-due	-	-	-	-
Over 180 days past-due	-	-	-	-
<b>Carrying amount</b>	<b>3.160.775</b>	<b>6.784.838</b>	-	-

IV. Receivables neither due  
nor impaired

Rating category 1	6.312.669	4.391.773	-	-
Rating category 2	3.275.760	10.690.225	-	-
Rating category 3	732	604	-	-
Rating category 4	-	-	-	-
Rating category 5	-	-	-	-
<b>Carrying amount</b>	<b>9.589.161</b>	<b>15.082.602</b>	-	-
<b>Total carrying amount, gross</b>	<b>199.538.545</b>	<b>197.880.639</b>	<b>804.713</b>	<b>804.713</b>
<b>Total impairment allowance</b>	<b>17.502.972</b>	<b>16.753.040</b>	<b>443.036</b>	<b>443.036</b>
<b>Total carrying amount, net</b>	<b>182.035.573</b>	<b>181.127.599</b>	<b>361.677</b>	<b>361.677</b>
<b>Total unclassified assets</b>	<b>62.972.294</b>	<b>47.310.320</b>	<b>5.559.274</b>	<b>5.559.274</b>
<b>Impairment allowance</b>	<b>137.166</b>	<b>130.024</b>	<b>3.918</b>	<b>3.918</b>
<b>Total unclassified assets, net</b>	<b>62.835.128</b>	<b>47.180.296</b>	<b>5.555.356</b>	<b>5.555.356</b>
<b>Total</b>	<b>262.510.839</b>	<b>245.190.959</b>	<b>6.363.987</b>	<b>6.363.987</b>
<b>Rescheduled / restructured loans</b>	<b>33.597.670</b>	<b>27.609.215</b>		

5.1.4. **Concentration Risk**

The Bank controls concentration risk by establishing a system of limits to the exposures with the same or similar risk factors (industry sectors/activities, product types, geographical regions, single entities or groups of related parties, collaterals...). Establishment of appropriate exposure limits is the basis for concentration risk control with the aim of loan portfolio diversification.

Depending on general economic trends in certain industry sectors, the Bank diversifies its investments in industrial sectors that are resistant to the impact of negative economic trends.

5.1.5. **Credit Risk Hedges (Collateral)**

For the purpose of protection against credit risk, in addition to regular monitoring of the customer business operations, the Bank also acquires security instruments (collaterals) to secure the collection of receivables and minimize credit risk. Depending on the assessment of the ability to settle contractual liabilities, the level of loan coverage is defined so that in case of the debtor default, the bank could collect its receivables through collateral foreclosure. The quantity and type of collateral depends on the assessed credit risk.

As a standard type of loan security instrument, the Bank demands and receives from clients contractual authorizations for account withdrawals and bills of exchange, whereas, depending on the credit risk assessment and loan type, additional collaterals agreed upon include the following:

- for commercial loans – pledge over movable and immovable property (mortgages), deposits, banking, corporate and state-issued guarantees, sureties, pledge over securities;
- for retail loans – mortgages, deposits, co-sureties and insurance of the National Corporation for Housing Loans.

For valuation of property or pledges assigned over movable assets, the bank hires certified appraisers in order to minimize potential risk of unrealistic valuation. Property, goods, equipment and other movables pledged must be insured by an insurance company acceptable to the Bank and insurance policies must be duly endorsed in favor of the Bank.

The Bank monitors the market value of collaterals and if necessary, it can demand additional collateral pursuant to the loan/deposit agreement executed.

It is the Bank's policy to ensure collection from collateral foreclosure and use the proceeds therefrom to reduce or repay debt.

**Fair Value of Collaterals**

in thousands of RSD

	<b>Loans and Advances</b>	
	<b>31.03.2013.</b>	<b>31.12.2012.</b>
<b>I. Individual allowance for impairment</b>		
Mortgages	61.679.538	54.947.989
Deposits	96.335	45.739
Guarantees	1.171.559	1.027.953
Pledged securities	23.641.578	15.716.170
Pledged property	17.254.662	16.683.180
Other	16.390.494	16.161.024
<b>Total</b>	<b>120.234.166</b>	<b>104.582.055</b>
<b>II. Portfolio-level allowance for impairment</b>		
Mortgages	139.514.095	158.585.770
Deposits	2.106.686	1.518.945
Guarantees	13.278.323	10.350.091
Pledged securities	1.104.989	18.651.733
Pledged property	44.565.152	46.956.436
Other	54.660.842	44.115.846
<b>Total</b>	<b>255.230.087</b>	<b>280.178.821</b>
<b>III. Loans and advances due but not impaired</b>		
Mortgages	285.623	357.022
Deposits	1.592	1.199
Guarantees	143.116	708
Pledged securities	1.628	1.178
Pledged property	370.771	58.060
Other	741.266	371.511
<b>Total</b>	<b>1.543.996</b>	<b>789.678</b>
<b>IV. Loans and advances neither due nor impaired</b>		
Mortgages	346.164	435.874
Deposits	24.979	43.672
Guarantees	-	-
Pledged securities	1.077	821
Pledged property	771.877	215.198
Other	2.735.880	338.459
<b>Total</b>	<b>3.879.977</b>	<b>1.034.024</b>
<b>Total fair value</b>	<b>380.888.226</b>	<b>386.584.578</b>

## 5.2. LIQUIDITY RISK

Liquidity risk represents the risk of negative effects on the Bank's financial result and equity resulting from the Bank's difficulty or inability to settle its matured liabilities in instances of insufficient liquidity reserves and inability to cover for unexpected outflows and other liabilities.

The Bank operates in accordance with the basic principles of liquidity, maintaining a sufficient level of funds to cover liabilities incurred in the short term, i.e. it observes the principle of solvency by establishing the optimal financial leverage and sufficient liquidity reserves which do not compromise realization of the projected return on equity.

Liquidity risk represents the Bank's inability to settle its matured liabilities. Liquidity risk may be manifest as the risk related to sources of funds and market liquidity risk. The problem of liquidity in respect of the sources of funds relates to the structure of liabilities and is expressed through potential significant share of unstable and short-term sources of funds or their concentration. On the other hand, liquidity risk is reflected in reserves deficiency and difficulty or inability to obtain liquid assets at reasonable market prices.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming and the process of managing liquidity risk. The Asset and Liability Management Committee and Liquidity Committee have the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

In order to minimize liquidity risk, the Bank:

- Diversifies sources of assets in respect to their currencies and maturities;
- Forms sufficient liquidity reserves;
- Manages monetary funds;
- Monitors future cash flows and liquidity levels on a daily basis;
- Limits principal sources of credit risk with most significant impact on liquidity; and
- Defines and periodically tests Plans for Liquidity Management in Crisis Situations.

The liquidity management process comprises identification, measurement, minimizing, monitoring, control and liquidity risk reporting.

In identifying liquidity risk, the Bank identifies in a comprehensive and timely manner the causes that lead to the occurrence of liquidity risk determines current liquidity risk exposure as well as liquidity risk exposure arising from new business products and activities.

Measurement and assessment of liquidity risk in the Bank is performed through quantitative and/or qualitative assessment of identified liquidity risk by using the following techniques:

- GAP analysis;
- Ratio analysis; and
- Stress test.

Minimizing liquidity risk consists of maintaining this risk at a level that is acceptable to the Bank's risk profile through definition of the system of exposure limits including both internal and statutory limits and timely implementation of measures to mitigate the risk and operation within the set internal and external limits.

Control and monitoring of liquidity risk includes the process of monitoring compliance with internally defined limits, and monitoring of defined measures for reducing the bank's exposure to liquidity risk.



Liquidity risk control involves the control at all liquidity risk management levels as well as the independent control system implemented by the bank's organizational units responsible for internal audit and compliance monitoring.

Liquidity risk reporting consists of internal and external reporting systems and is performed on a daily basis and a set schedule according to the defined system. .

The Bank's operations are reconciled daily with legally prescribed liquidity ratio and narrow liquidity ratio. The legally prescribed minimum and maximum values for these ratios are defined for one working day, three consecutive working days and average for all working days within a month.

Limits Prescribed by the National Bank of Serbia	Liquidity Ratio	Narrow Liquidity Ratio
For one working day	Min 0,8	Min 0,5
For three consecutive working days	Min 0,9	Min 0,6
Average ratio for all working days in a month	Min 1	Min 0,7

**Compliance with externally defined limits of liquidity:**

	Liquidity Ratio		Narrow Liquidity Ratio	
	31.03.2013.	31.12.2012.	31.03.2013.	31.12.2012.
On	2,64	2,18	2,39	2,04
Average for the period	2,51	2,36	2,22	2,01
Maximum for the period	2,74	3,39	2,46	2,77
Minimum for the period	2,18	1,04	1,99	0,93

**Compliance with internally defined limits of liquidity:**

	Limits	31.03.2013.	31.12.2012.
GAP up to 1 month / Total assets	Max (10%)	11,28%	9,18%
Cumulative GAP up to 3 months / Total assets	Max (20%)	11,22%	9,21%

The Bank sets internal limits, based on the internal reporting on liquidity GAP.

The Bank's management believes that adequate diversification of the deposit portfolio per number and type of depositors as well as historical experience provide a solid basis for existence of a stable and long-term deposit base, i.e. no significant outflow of funds is expected thereof. In addition, the Bank has defined the appropriate Business plan, which in the future intends to make further diversification and the establishment of more stable deposit base and optimal capital structure and responsibilities.

The Bank's projected liquidity reserve on level adequate to cover the outflows in the regular course of business and outflows caused by the possible liquidity crisis, as confirmed by the results of stress testing and Liquidity contingency plan.

### 5.3. MARKET RISK

Market risk represents the possibility of occurrence of negative effects on the Bank's financial result and equity due to changes in market variables and comprises interest rate risk, currency risk for all business operations and price risk for all items in the trading book.

The Bank is exposed to interest rate risk, currency risk, risk of securities fluctuations, counterparty risk and risk of settlement related to trading book items. The trading book contains balance sheet and off-balance sheet assets and liabilities related to financial instruments that the Bank holds for sale or to hedge other financial instruments that are maintained in the trading book.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming market risks and the process of managing those risks. The Asset and Liability Management Committee and Investment Committee have the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

### 5.4. INTEREST RATE RISK

Interest rate risk represents the probability of negative effects on the Bank's financial result and equity through items of the banking general ledger due to adverse interest rate fluctuations. The exposure to this risk depends on the relation between the interest rate sensitive assets and liabilities.

The Bank manages the following types of interest rate risk:

- Repricing risk of temporal mismatch between maturity and repricing;
- Yield curve risk – to which the Bank is exposed due to changes in yield curve shape;
- Basic risk – to which the Bank is exposed due to different reference interest rates for interest rate sensitive items with similar maturity or repricing characteristics; and
- Optionality risk – to which the Bank is exposed due to contractually agreed optional terms – loans with an option of early repayment, deposits with an option of early withdrawal, etc.

Basic objective of interest rate risk management is maintaining the acceptable level of interest rate risk exposure from the aspect of the effect on the financial result, by conducting adequate policy of matching periods of interest rate repricing, matching adequate sources to investments per interest rate type and maturity, as well as projecting movements in the yield curve in both foreign and domestic markets.

Primarily, the Bank manages the internal yield margin through the prices of loans and deposits, focusing on the interest rate margin.

The Bank particularly considers the effects of interest rate changes and changes in the structure of interest-bearing assets and liabilities from the perspective of maturity, interest rate repricing and currency structure and manages the effect thereof on the economic value of equity.

The process of interest rate risk management consists of identification, measurement, minimizing, monitoring, control and interest rate risk reporting.

Identification of interest rate risk consists of comprehensive and timely identification of the causes and factors that lead to the occurrence of interest rate risk, which includes determining current interest rate risk exposure, as well as interest rate risk exposure arising from new business products and activities.

Measurement and assessment of interest rate risk at the Bank is performed through quantitative and/or qualitative assessment of identified interest rate risk by using the following techniques:

- GAP analysis;
- Ratio analysis;
- Duration;
- Economic value of equity; and
- Stress test.

Minimizing interest rate risk means maintaining this risk at a level that is acceptable for the Bank's risk profile. Alleviating interest rate risk refers to the process of defining the systems of limited exposure of the Bank to the interest rate risk and implementing measures for interest rate risk mitigation. Control and monitoring of interest rate risk entails the process of monitoring compliance with the established system of limits as well as monitoring defined measures for reducing the Bank's exposure to the interest rate risk. Control of interest rate risk refers to control on all management levels as well as an independent control system implemented by the organizational units responsible for internal audit and compliance monitoring.

Interest rate risk reporting consists of an internal system of reporting to competent boards/committees and the Bank's interest rate risk management bodies.

Internal limits are determined based on the internal report on the interest rate GAP, which includes all the balance sheet items.

**Compliance with internally defined limits for interest rate risk:**

	Limits	31.03.2013.	31.12.2012.
Relative GAP	Max 15%	(2,58%)	(4,42%)
Coefficient of disparity	0,75 – 1,25	0,97	0,94
EVE	Max 20%	5,43%	5,37%

During first quarter in 2013, interest rate risk ratios were within internally prescribed limits.

The Bank defined the internal limits of exposure to interest rate risk in order to limit the negative impact on the financial result and equity. The impact on the financial result is limited up to 1 year by limit defined in terms of

repricing characteristics for significant currencies. The impact on equity is limited by the maximum value of the economic value of equity.

The Bank's management believes that appropriate compliance of positions per interest rate type and interest rate repricing period constitutes a solid prerequisite for existence with required financial results achieved and maintenance of economic value of equity.

**5.5. CURRENCY RISK**

Currency risk represents the possibility of negative effects on the Bank's financial result and equity due to fluctuations in exchange rates between currencies, fluctuations in the domestic currency with respect to foreign currencies or changes in the value of gold and other precious metals. All items in the banking book and the trading book that are denominated in a foreign currency and gold, including dinar items indexed to foreign currency clause are exposed to currency risk.

In order to minimize the currency risk exposure, the Bank diversifies the currency structure of its portfolio and currency structure of liabilities, reconciling open positions in certain currencies pursuant to the principles of maturity transformation.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming currency risk and the process of managing currency risk. The Asset and Liability Management Committee has the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

The process of currency risk management entails identifying, measuring, minimizing, monitoring, control and currency risk reporting.

In identifying currency risks, the Bank identifies in a comprehensive and timely manner the causes that lead to emergence of currency risk and includes the determination of current currency risk exposure, as well as currency

risk exposure resulting from new business products and activities, by items that are recorded in the banking book and the trading book.

Measurement and assessment of currency risk in the Bank is performed through quantitative and/or qualitative assessment of identified currency risk by using the following techniques:

- GAP analysis and currency risk ratio;
- VaR analysis;
- Stress test;
- Back testing.

Relieving foreign currency risk entails maintenance of risk at an acceptable level for the Bank's risk profile through the establishment of a transparent system of limits and defining measures used to mitigate foreign currency risk.

Control and monitoring of the currency risk consists of observation and supervision of compliance with internally and externally defined limits as well as monitoring of defined and implemented measures.

Continuous monitoring and control of foreign currency risk during the day ensures timely undertaking measures for the purpose of maintaining the currency risk within defined limits. Foreign currency risk control means control at all management levels as well as independent control system implemented by the organizational units responsible for internal audit and compliance monitoring. Reporting on currency risk includes internal and external reporting systems, it is performed on a daily basis and according to set schedules and in accordance with the defined system.

The Bank reconciles its business operations with the prescribed foreign currency risk ratio, which represents the ratio between the total net foreign currency balance and the position of gold relative to the Bank's regulatory capital.

**Survey of total risk foreign currency position and regulatory defined indicator of foreign currency risk:**

	31.03.2013.	31.12.2012.
Total risk foreign currency position	2.976.294	333.032
Indicator of foreign currency position	7,52%	0,82%
Regulatory prescribed limits	20%	20%

The Bank had complied with all the indicators of the regulatory values.

## 5.6. OPERATIONAL RISK

Operational risk represents the possibility of negative effects on the Bank's financial result and equity due to employee errors (intentional or accidental), inadequate procedures and processes in the Bank, inadequate management of information and other systems in the Bank, as well as occurrence of unforeseen external events. Operational risk includes legal risk.

Operational risk is defined as an event that occurred as the result of inappropriate or unsuccessful internal processes, employee and system actions or system and other external events, internal and external abuses, hiring and security practices at the workplace, customer receivables, product distribution, fines and penalties for infractions, damage incurred to property, disruptions in operations and system errors and process management.

The Bank monitors operational risk events according to the following business lines: corporate financing, trade and sales, retail brokerage services, corporate banking, retail banking, payment transfers, agency services and asset management.

The process of operational risk management represents an integral part of the Bank's activities conducted on all levels and ensures identification, measuring, relieving, monitoring and reporting continually on operational risks ahead of their realization, as in accordance with the legal requirements and deadlines. The existing process relies on known methods of measuring operational risk exposures, database on operating losses, an updated control and reporting system.

The Bank monitors operational risk events daily and manages operating risks. For the purpose of efficient operational risk monitoring, the Bank appoints employees who are in charge of operational risk with the objective of monitoring operational risk in its every organizational part, where such employees are responsible for accuracy and timeliness of information about all operational risk events that occur in their organizational unit, as well as for keeping records about all such events in the operational risk database.

Measurement and assessment of operational risk at the Bank is done through quantitative and/or qualitative assessment of identified operational risk. The Bank measures operational risk exposure through event records, self-assessment and stress testing. Self-assessment consists of assessment of risk exposure by organizational units based on the roadmap for identifying operating risks, through measurement of potential ranges and frequencies of events that can result in losses, identification of levels of control that business areas must maintain over these risks and measures of improvement. Stress test represents an operational risk management technique which is used to assess potential effects of specific events and/or changes in several financial variables on the Bank's exposure to operational risk.

The Bank cannot eliminate all operational risks, but by introducing a rigorous framework of control, monitoring and response to potential risks it is capable of managing these risks. The Bank takes measures in order to relieve operational risks and ensure proactive response to events potentially creating operational risks through continued monitoring of all activities, application of adequate and reliable information system and by applying project

approach orientation, the implementation of which helps improve the business practice and optimize the Bank's business processes.

Through reliable reporting on the implementation of measures undertaken to mitigate operational risks, the Bank has established a system for monitoring the activities undertaken by the Bank's organizational parts in order to reduce arising operational risks. The Bank assess the risk of entrusting third parties with activities related to the Bank's operations and based on the service contracts executed with such third parties which clearly define terms, rights, obligations and responsibilities of the contracting parties.

With the objective of smooth and continued operation of all significant systems and processes in the Bank, and to limit losses that could be incurred in extraordinary circumstances, the Bank adopted the Business Continuity Plan, in order to ensure the restoration and recovery of the information technology systems in the event of interruption or stoppage of operations, the Bank adopted the Disaster Recovery Plan.

#### **5.7. THE BANK'S INVESTMENT RISK**

The Bank's investment risk relates to the risk of investing in other entities and capital expenditures. The Bank's investments in a non-financial sector entity cannot exceed 10% of the Bank's equity, whereby such investments entail investments through which the Bank acquires equity interest or shares in a non-financial sector entity. The total Bank's investment in non-financial sector entities and Bank's own fixed assets cannot exceed 60% of the Bank's equity, but this restriction does not apply to the acquisition of shares for further trading and sales thereof within six months from the acquisition date.

#### **5.8. EXPOSURE RISK**

Large exposures of the Bank to a single entity or a group related entities, including Bank's related parties, are exposures amounting to over 10% of the Bank's capital.

In its operations, the Bank takes care of the compliance with statutory exposure limits:

- The Bank's exposure to a single party or group of related parties cannot exceed 25% of the Bank's equity;
- The Bank's exposure to a party that is related to the Bank cannot exceed 5% of the Bank's equity, while total exposure to the Bank's related parties cannot exceed 20% of the Bank's equity;
- The aggregate amount (sum) of the Bank's large exposures cannot exceed 400% of the Bank's equity.

The Bank's exposure to a single party or group of related parties, as well as exposure to the Bank's own related parties, were within the prescribed limits.

#### **5.9. COUNTRY RISK**

Country risk relates to the risk of the country of origin of the entity the Bank is exposed to, i.e. the possibility of negative effects on the Bank's financial result and equity due to inability to collect receivables from abroad and is caused by political, economic and social conditions in the borrower's country of origin. Country risk includes the following risks:

- Political and economic risk relates to the likelihood of losses due to the inability to collect the Bank's receivables because of deterioration in macroeconomic stability, due to limitations prescribed by government regulations or due to other structural changes in the economy of the given country;
- Transfer risk relates to the probability of losses due to the inability to collect receivables in a currency which is not the official currency in the borrower's country of origin, due to limitations to liability settlement toward creditors from other countries in specific currency that is predetermined by the official state regulations and bylaws of state and other bodies of the borrower's country of origin.

Measurement of country risk is made per individual loans and advances and at the Bank's portfolio level. Measurement of exposure of an individual receivable to country risk is based on the country rating of the Bank's borrower's country of origin as defined by internationally recognized agencies, while measurement of portfolio exposure to country risk is based on setting limits to exposure in terms of a percentage of the Bank's equity, depending on the internal country rating category. The Bank measures and controls portfolio exposure to country risk by grouping receivables by level of risk of the borrower's country of origin.

For the purpose of adequate country risk control, the Bank defines exposure limits by countries or regions.

The Bank's investments approved to the borrowers domiciled outside of the Republic of Serbia for financing businesses in the Republic of Serbia, whose financial obligations to the Bank are expected to be settled from the operating results achieved in the Republic of Serbia, represent the Bank's receivables without exposure to the risk of the borrower's country of origin.

## 5.10. CAPITAL MANAGEMENT

The Bank has established a risk management system in accordance with the volume and the structure of its business activities, and the objective of capital management is undisturbed implementation of the goals of the Bank business policy.

Calculation of capital and capital adequacy ratio is compliant with Basel II standards.

Basic goals for capital management are:

- preservation of minimum regulatory requirements;
- respect of the minimum regulatory capital adequacy ratio (12%);
- maintaining confidence in the security and stability of business operations;
- achievement of business and financial plans;
- supporting the expected growth in lending operations;
- enabling optimum of future resources of funds and their use;
- realization of dividend policy.

In 2013 the Bank adequately managed the capital, maintaining a stable capital base in order to:

- Ensure business continuity during unlimited period in foreseen future;
- Preservation of optimal capital structure;
- Minimizing the cost of capital;
- Provide protection from risk.
- Ensure growth, by widening the range of its services i.e. the Bank's development of new software and methodology solutions;
- Preservation of customer trust in the Bank's financial potential.

The Bank operates in accordance with regulatory limits:

- Minimum amount of the capital is EUR 10 million in dinar equivalent;
- Minimum capital adequacy ratio is 12%.

The Bank measures the capital adequacy with respect to regulatory methodology which is in compliance with Basel II standards, by using the standardized approach.

### Indicator of capital adequacy

In thousands of RSD

	31.03.2013.	31.12.2012.
Capital assets	46.852.659	50.696.348
Supplementary assets	5.527.430	5.329.728
Items deductible from assets	(12.823.970)	(15.648.210)
<b>Capital</b>	<b>39.556.119</b>	<b>40.378.866</b>
Credit risk-weighted assets	162.727.353	169.333.007
Exposure to operational risk	16.668.642	15.196.808
Exposure to foreign currency risk	2.976.292	-
<b>Indicator of capital adequacy</b>	<b>21,69%</b>	<b>21,88%</b>

## 6. EVENTS AFTER THE BALANCE SHEET AS AT 31.03.2013

Regular General Meeting of Bank's Shareholders was held on April the 24th 2013, when the decisions of adoption of the financial statements for 2012, distribution of profit and the External Auditor's Report with a positive (unqualified opinion) were passed.

## 7. EXCHANGE RATES

The exchange rates set at the inter-bank meeting of the foreign exchange market, applied to restatement of the balance sheet items into the Dinar (RSD), were the following for some major currencies on March the 31<sup>st</sup> 2013 and December the 31<sup>st</sup> 2012:

Currencies	Official NBS exchange rate	
	2013	2012
USD	87,4258	86,1763
EUR	111,9575	113,7183
CHF	91,9720	94,1922

Done in Belgrade,  
On May the 14<sup>th</sup> 2013

Persons responsible  
for preparation of the financial statements



A handwritten signature in blue ink is written over a purple circular stamp. The stamp contains the text 'KOMERCIJALNA BANKA AD BEOGRAD' around the perimeter and '3' in the center. The signature is written over a horizontal line.






# KOMERCIJALNA BANKA AD BEOGRAD


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Tax Identification Number: SR 100001931  
VAT number: 134968641  
Activity code: 6419  
Business Registers Agency: 10156/2005  
Account number: 908-20501-70  
SWIFT: KOBBCSBG  
E-mail: [posta@kombank.com](mailto:posta@kombank.com)

## STATEMENT

In our opinion, quarterly financial statements for the period 01/01/2013 to 31/03/2013 present fairly, in all material respects, the financial position of Komercijalna banka AD Beograd, its assets, liabilities, gains and losses as well as results of its operations, and have been prepared in accordance with the Law on Accounting and Audit, Law on Banks and other relevant by-laws of the National Bank of Serbia as well as the IAS and IFRS, as published by January 1, 2009, which were translated and published in the Official Gazette, in October 2010, pursuant to the decision by the Finance Minister.

Persons responsible for the preparation of financial statements

  
Snežana Pejčić  
Director of the  
Accounting Division

  
Savo Petrović  
Executive Director for  
Finance and Accounting

